

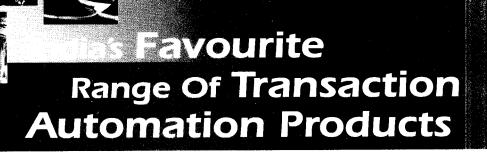
## **TVS ELECTRONICS LIMITED**

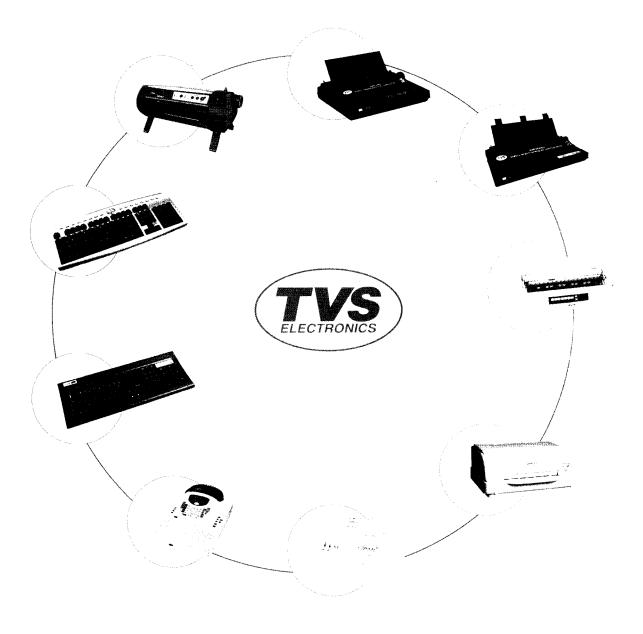


# 12<sup>™</sup> ANNUAL REPORT 2006-07

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#### /S Electronics Limited

#### Board of Directors

Venu Srinivasan Gopal Srinivasan T K Balaji H Lakshmanan S R Vijavakar Srini Nageshwar R R Nair Sridhar Mitta

Chairman Whole-time Director

#### Commettees of the Board

#### Audit Committee

Srini Nageshwar Chairman S R Vijavakar H Lakshmanan Sridhar Mitta

Investors' Grievance Committee Venu Srinivasan Chairman Gopal Srinivasan T K Balaji

#### **Remure ration/Compensation Committee** Chairman **R R Nair** Srini Nageshwar S R Vijayakar

H Lakshmanan

Advisor to the Board R Ramaraj

Head - Corporate Accounts S Kannan

#### Auditor

Sundaram & Srinivasan Chartered Accountants, 23, C.P. Ramaswamy Road, Alwarpet. Chennai - 600 018.

#### Banke

State Bank of India State Bank of Mysore State Bank of Travancore Canara Bank IDBI Bank Ltd. ICICI Bank Ltd.

#### **Registered Office**

"Jayalakshmi Estates", 29, Haddows Road, Chennai - 600 006. Tel: 91-44-28277155

#### **Tumkur Operations** Pandithanahalli. Tumkur - 572 168.

Tel: 91-816-2243270 Fax No: 91-816-2243278

#### Chennai Plant & Administrative Office

34. Developed Plots. South Phase, Industrial Estate, Guindy, Chennai - 600 032. Tel: 91-44-2232 5506/09 Tel: 91-44-4200 5200 Fax No: 91-44-2232 7577 Website: www.tvs-e.in

#### **Himachal Pradesh Plant**

KHASRE, No.59/3, Village Ogli, Tarlokpur Road, Kala Amb - 173 030. Sirmaur District. Himachal Pradesh Tel: 01734 325116

#### Uttarkhand

No.E12, Selagui Industrial Estate Selagui, Dehradun, Uttarkhand

#### Nandambakkam Office

Off Mount Poonamalle Road. Nandambakkam, Chennai - 600 089. Tel: 91-44-2232 1166 Fax No: 91-44-2232 9533

#### **Share Transfer Agents**

Sundaram - Clayton Limited, 22, Railway Colony III Street, Mehta Nagar, Chennai - 600 029. Tel: 91-44-23741889,23742939 Fax No: 91-44-23741889 E-mail: investorservices@tvs-e.in

#### Shares Listed at

Ahmedabad Stock Exchange Ltd. Bangalore Stock Exchange Ltd. Bombay Stock Exchange Ltd. Cochin Stock Exchange Ltd. Madras Stock Exchange Ltd. National Stock Exchange of India Ltd. The Calcutta Stock Exchange Association Ltd. The Delhi Stock Exchange Association Ltd.



## Notice to the Shareholders

NOTICE is hereby given that the Twelfth Annual General Meeting of the Company will be held at "The Music Academy", New No.168, (Old No.306), T.T.K. Road, Chennai -600 014, on Monday, the 24th September, 2007 at 10:00 a.m. to transact the following business:

#### **ORDINARY BUSINESS**

 To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

**RESOLVED THAT** the audited Balance Sheet as at 31st March, 2007 and the Profit and Loss Account of the Company for the year ended on that date, together with the Directors' Report and the Auditors' Report thereon as presented to the meeting be and the same are hereby approved and adopted.

 To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

**RESOLVED THAT** pursuant to the recommendation by the Board of Directors of the Company, dividend of 7.5% for the year ended 31st March, 2007 amounting to Re.0.75 per equity share of Rs. 10/-each, absorbing a sum of Rs.155.08 lakhs (including taxes) be and is hereby declared on 1,76,72,818 equity shares of Rs.10/- each fully paid up and that the same be paid to the Shareholders, whose names appear in the Register of Members of the Company as on 17<sup>th</sup> September, 2007(beginning of the day) in case of shares held in electronic form and as on 24th September, 2007 in respect of shares held in physical form.

 To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

**RESOLVED THAT** Mr. Venu Srinivasan who retires by rotation and being eligible for re-appointment be and is hereby re-appointed as a Director of the Company.

 To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

**RESOLVED THAT** Mr. T K Balaji who retires by rotation and being eligible for re-appointment be and is hereby re-appointed as a Director of the Company.

 To consider and if thought fit to pass, with or without modification, the following resolution as an Ordinary Resolution: **RESOLVED THAT** the retiring Auditors, M/s. Sundaram & Srinivasan, Chartered Accountants, Chennai, be and are hereby re-appointed as Auditors of this Company to hold office from the conclusion of this meeting till the conclusion of the next Annual General Meeting of the Company on such remuneration as may be fixed in this behalf by the Board of Directors of the Company.

#### SPECIAL BUSINESS

 To consider and if thought fit, to pass with or without modification, the following resolution as a Special Resolution:

RESOLVED THAT pursuant to Clause 6.1(a) of SEBI (Delisting of Securities) Guidelines, 2003 and in accordance with the provisions of Listing Agreements entered into by the Company with the Stock Exchanges, where the shares of the Company are listed and SEBI (Delisting of Securities) Guidelines, 2003 and other applicable Guidelines, if any, issued by Securities and Exchange Board of India (SEBI), Statutes and Regulations and subject to such consents, approvals, permissions, and / or sanctions ( collectively called 'requisite approvals') as may be necessary, of SEBI, Stock Exchanges or other Bodies or any other appropriate authorities (hereinafter collectively called as "Appropriate Authorities ") and subject to such conditions as may be prescribed by any of the Appropriate Authorities, while granting such requisite approvals, consent of the Company be and is hereby accorded for voluntary delisting of Company's Equity Shares from Ahmedabad Stock Exchange Ltd., Bangalore Stock Exchange Ltd., The Calcutta Stock Exchange Association Ltd., Cochin Stock Exchange Ltd., The Delhi Stock Exchange Association Ltd. and Madras Stock Exchange Ltd. and the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds and things as may be necessary, usual, expedient or proper to give effect to this resolution.

By Order of the Board

Registered Office: "Jayalakshmi Estates", No.29, Haddows Road, Chennai -600 006.

June 23, 2007

R KALYANI Assistant Secretary



## Notice to the Shareholders (Contd.)

#### NOTES

- 1. A Member entitled to attend and vote at the meeting is entitled to appoint one or more Proxies to attend and vote instead of himself and the Proxy or Proxies so appointed need not be a member or members as the case may be of the Company. The instrument appointing the Proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of that power or authority shall be deposited at the Registered Office of the Company not later than 48 hours before the time fixed for holding the meeting.
- The explanatory statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of the special business as set out in the notice is annexed hereto.
- The Register of Members and the share transfer books of the Company will remain closed from September 17, 2007 to September 24, 2007, both days inclusive.
- 4. Consequent upon the amendment to Section 205A read with Section 205C of the Companies Act, 1956, dividend declared by the Company which remain unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund (IEPF) established by the Central Government. The particulars of the due dates for transfer of such unclaimed dividends to IEPF are furnished in the report on Corporate Governance forming part of the annual report.

Members who have not encashed their dividend warrants are requested to make their claim to the Company by surrendering the unencashed warrants immediately.

- Members are requested to notify immediately any change in their address to the Company. Members holding shares in electronic form are requested to advice change of address to their depository participants.
- As a measure of economy, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are therefore, requested to bring their copies of the Annual Report to the meeting.

- Members are requested to sign at the space provided on the attendance sheet annexed to the proxy form and hand over the slip at the entrance of the meeting hall.
- In terms of Clause 49 of the Listing Agreement with the Stock Exchanges, a brief resume of Directors who are proposed to be appointed / re-appointed at this meeting is given below :

#### i. Mr. Venu Srinivasan

Mr Venu Srinivasan is a Bachelor of Engineering from Madras University and a Master in Science from Purdue University, U.S.A. He is the eldest son of (Late) Mr. T S Srinivasan and grandson of (Late) Mr. T V Sundaram Iyengar, the founder of the TVS group of companies.

Mr. Venu Srinivasan now aged about 54 years (born on 11<sup>th</sup> December, 1952) has been the Managing Director of Sundaram - Clayton Limited since May, 1979 and the Managing Director of TVS Motor Company Limited from 1986. Since July, 2002 he is the Chairman & Managing Director of TVS Motor Company Limited.

He was the Chairman of the Confederation of Indian Industry (CII) (Southern Region) and has been associated with CII for nearly 17 years in various capacities. He was also the Past President of Automotive Research Association of India, Pune, a Past President of the Society of Indian Automobile Manufacturers & Association of Indian Automobile Manufacturers. At present, he is the Honorary Consul General of Republic of Korea, Chennai.

Mr. Venu Srinivasan has been honoured with various awards, including the HSBC Indo - British Achievement Award, presented in recognition of active contribution to Indo - British commercial relations. First Indian industrialist to be conferred with the honorary "Doctorate Degree in Science" by the University of Warwick, U.K. for excellence in manufacturing and contribution in the field of



## Notice to the Shareholders (Contd.)

technology and R&D. Jamshetji Tata Life Time Achievement Award for the year 2004 by the Indian Society for Quality. J R D Tata Corporate Leadership Award for the year 2004 by All India Management Association. He was also chosen as "Stars Of Asia" by Business Week International.

He is the Chairman of the Investors' Grievance Committee of the Company.

Details of his other Directorship / Committee Membership are as follows:

Directorship	Committee Membership
Cummins India Limited	Compensation & Management Development Committee – Chairman Operations Committee – Member
Sundaram-Clayton Limited	Investor Grievances Committee - Member
TVS Motor Company Limited	Investor Grievances Committee - Member
TVS Finance and Services Limited	Investors Grievances Committee – Chairman
Auto (India) Engineering Limited	-
Emerald Haven Estates Limited	_
Lucas TVS Limited	
Sundaram Textiles Limited	-
Southern Roadways Limited	-
Sundaram Fasteners Limited	
Sundaram Non-conventional Energy Systems Limited	-
T V Sundram Iyengar & Sons Limited	-

Mr Venu Srinivasan is holding 50 Equity shares of Rs.10/each in the Company.

#### ii. Mr. T K Balaji

Mr T K Balaji is a Bachelor of Engineering from Madras University, having secured first rank in the University. He is a MBA from IIM Ahmedabad and was awarded Gold Medal for outstanding scholastic performance.

Mr T K Balaji now aged about 59 years (born on 12<sup>m</sup> July, 1948) has held several senior positions in various capacities viz., Member of National Council of CII, Past President of ACMA, Member of Development Council for Automobiles and Allied Industries, Government of India, and has been conferred a Special Award by Foundation of Maharashtra in March, 1995 in recognition of his contribution to the development of automotive component industry.

Mr T K Balaji has been the Managing Director of Lucas – TVS Limited since 1979.

He is a member of the Investors' Grievance Committee of the Company

Directorship	Committee Membership
India Nippon Electricals Limited	Investors Grievances Committee – Chairman
Sundaram-Clayton Limited	Audit Committee – Member Investors Grievance Committee – Member
Titan Industries Limited	Audit Committee – Member
	Remuneration Committee – Chairman
TVS Motor Company Limited	Audit Committee – Member
Apollo Hospitals Enterprise Limited	-
Delphi-TVS Diesel Systems Limited	-
Lucas Indian Service Limited	-
Lucas TVS Limited	-
TVS Automotive Systems Limited	-
T V Sundram Iyengar & Sons Limited	-

Mr T K Balaji does not hold any Equity shares in the Company.



### Notice to the Shareholders (Contd.)

## Explanatory statement pursuant to Section 173(2) of the Companies Act, 1956

The following explanatory statement sets out all material facts relating to special business mentioned in the accompanying notice dated June 23, 2007 and shall be taken as forming part of the notice.

#### Item No.6

Presently, the Company's Equity Shares are listed at the following Stock Exchanges:

- i) Ahmedabad Stock Exchange Ltd
- ii) Bangalore Stock Exchange Ltd
- iii) Bombay Stock Exchange Ltd
- iv) Cochin Stock Exchange Ltd
- v) Madras Stock Exchange Ltd
- vi) National Stock Exchange of India Ltd
- vii) The Calcutta Stock Exchange Assn. Ltd
- viii) The Delhi Stock Exchange Assn. Ltd

With the extensive network of the Bombay Stock Exchange Limited, Mumbai (BSE) and the National Stock Exchange of India Limited (NSE) and the extension of BSE and NSE terminals to other Cities as well, investors have access to online dealings in the Company's securities across the Country.

The bulk of the trading in the Company's equity shares in any case takes place on the BSE and the NSE and the Company's securities are very rarely traded on all other Stock Exchanges.

Hence, it is of considered view that it would be desirable to delist the Company's equity shares from all Stock

Exchanges (including Madras Stock Exchange) other than BSE and NSE .

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Pursuant to 5.2 of SEBI (Delisting of Securities ) Guidelines, 2003, the exit opportunity need not be given in cases where securities continue to be listed in a Stock Exchange having nationwide trading terminals. SEBI has notified BSE and NSE as Stock Exchanges having nationwide trading terminals.

The proposed delisting will not adversely affect the investors as the Company's equity shares will continue to be listed on BSE and NSE.

In line with Clause 6.1 (a) of SEBI (Delisting of Securities) Guidelines, 2003, approval of Members is being sought by a Special Resolution as proposed under Item No.6 of Notice

The Company is also separately giving Special Notice to the proposed voluntary delisting in one English national newspaper

The Directors recommend the Special Resolution for approval of Members.

None of the Directors of the Company are, in any way concerned or interested in the resolution.

By Order of the Board

Registered Office: "Jayalakshmi Estates", No.29, Haddows Road, Chennai -600 006.

June 23, 2007

R KALYANI Assistant Secretary



## **Directors' Report to the Shareholders**

The Directors have pleasure in presenting the Twelfth Annual Report and the audited statements of accounts for the year ended 31<sup>st</sup> March, 2007.

#### FINANCIAL RESULTS

(Rupees in Crores) Particulars Year ended Year ended 31st March, 2007 31st March, 2006 265.72 Sales and other income 277.14 Cost of goods sold 201.06 189.60 **Contribution Margin** 76.08 76 12 Administrative & other expenses 68.94 66.58 Earnings Before Interest & Tax (EBIT) 9.50 7.18 Profit Before Tax (PBT) before extraordinary items 1.86 1.18 Income from Extraordinary Items (Net) 1.70 -**Profit Before Tax** 1.86 2.88 Tax Ľ (0.29)Profit After Tax (PAT) 1.86 3.17 Profit brought forward from previous year 6.15 4.50 Add / (Less): Tax relating to earlier years (0.01)-Total available for appropriations 8.01 7.66 - Proposed Dividend 1.32 1.32 - Tax on Dividend 0.22 0.19 - Transfer to General Reserve Surplus in Profit and Loss account 6.47 6.15

#### DIVIDEND

The Directors are pleased to recommend a dividend of Re.0.75 per equity share of Rs.10/-each for the year. The dividend, if approved by the Shareholders, would absorb Rs.1.32 Crores and the proposed dividend will be paid to all those Shareholders whose names appear in the Register of Members of the Company as on 17<sup>th</sup> September, 2007 (beginning of the day) in case of shares held in electronic form and as on 24<sup>th</sup> September, 2007 in respect of shares held in physical form.

#### **REVIEW OF PERFORMANCE**

The net turnover of the Company was Rs.272 Crores for the year. On a comparable basis, excluding sales of Components, this represents a growth of 10% over a turnover of Rs.259.5 Crores in the corresponding period of the previous year.

The Products and Solutions (P&S) business group consisting of Printers, Supplies, Keyboards, POS and

Solutions, registered a marginal 1% degrowth with revenue of Rs. 178 Crores excluding Payment system products during the year compared to Rs. 179 Crores during the corresponding period in previous year. The market share in value terms for DMP was at 36% on an average during the year as compared to 41% during the corresponding period in previous year. During the last quarter, the business improved this share to 38%.

The Customer Support (CS) business group consisting of contract manufacturing for OEMs, traded products like Set Top Box and field support business generated revenue of Rs.86.5 Crores during the year as against Rs.80.2 Crores last year, thereby registering 7.8% growth. The Customer Support business alone had a growth of 44% with revenues exceeding Rs.21 Crores. The Contract Manufacturing business at Tumkur grew by 11% during the year generating revenue of Rs.60 Crores compared to Rs.54 Crores during the corresponding period in previous year.



#### **CMS Business**

The CMS Business was being carried out of the Company's Tumkur facility. This was in the Power and Medical Electronics spaces for overseas customers. The CMS Industry was facing challenges of margin pressures, higher working capital requirements, competition from MNCs besides need to diversify into non conventional areas other than the above.

As the Company's core business is Products – predominantly printers, which account for more than two thirds of revenues, as a measure of risk mitigation from above factors and also to rechannel resources both financial and physical, it was thought of as a strategy to consider divestment of this CMS Business and in this connection, as recommended by the Board of Directors, the approval of the shareholders was obtained by postal ballot on 9<sup>th</sup> April, 2007. The CMS Business together with all its assets and business was transferred for a total consideration of Rs.41.12 Crores. The Company had executed Business Transfer Agreement on 31<sup>st</sup> May 2007 to give effect to the transfer of the CMS Business effective that date.

#### **CCS Business**

With a view to leverage on the opportunities available in the Contract Customer Support Services business by focusing on the activities with infrastructure, financial and other resources to scale up this business, the Board of Directors recommended and the Shareholders approved the proposal to transfer this business to a wholly owned subsidiary of the Company. The shareholders approved the proposal by postal ballot on 9<sup>th</sup> April, 2007.

A wholly owned subsidiary - TVS-E Servicetec Limited has been floated for the purpose which has obtained all statutory approvals to commence business. Steps have been taken to transfer the business to the subsidiary during the current financial year 2007-08.

#### FINANCE

During the year the interest rates have gone up due to money market movements and inflationary conditions and this had an effect on the interest outflow though the borrowings were controlled at the same level as in last year.

The Company launched Total Cost Management Program to improve cost productivity by driving efficiencies in manufacturing and supply chain achieving a savings of Rs.7.4 Crores during the year.

#### DEPOSITS

The Company has not accepted any fresh deposits and renewals during the year under review. Unclaimed deposits amounting to Rs. 0.51 Lakhs at the end of 31st March, 2007 will be credited to the Investor Education and Protection Fund after a lapse of seven years.

#### DIRECTORS

Mr Venu Srinivasan and Mr T K Balaji, Directors, retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment.

Mr K Dhruva, Director resigned with effect from 31st July, 2006 from the Directorship due to personal reasons. Mr K Dhruva had association of more than a decade with various TVS Group Companies. The Board of Directors wish to place on record their deep sense of appreciation for the valuable contribution made by him.

#### SUBSIDIARY COMPANIES

During the current year, TVS-E Servicetec Limited, was promoted by the Company as a wholly-owned subsidiary, which is engaged in Contract Customer Support Services Business (CCS)

During the year, Sravanaa Properties Ltd, earned a revenue of Rs.3 lakhs. The Company is in the process of obtaining necessary statutory clearances for the building of commercial construction in this regard.

The reports and accounts of the Subsidiary Company-Sravanaa Properties Limited (Consolidated) along with the Statement pursuant to Section 212 of the Companies Act, 1956 are annexed.

#### AUDITORS

M/s. Sundaram & Srinivasan, Chartered Accountants, Chennai, the Auditors of the Company retire at the ensuing Annual General Meeting and are eligible for re-appointment.

#### EMPLOYEE STOCK OPTION SCHEME

Out of the total obligation of 2,11,000 options issued to the eligible employees of the Company under the Employees Stock Option Scheme (ESOP) 1,39,000 options granted to ten employees lapsed on account of their resignation. 72,000 stock options are still in force as at March 31, 2007 and these options were issued at the



rate of Rs.70/-per share and entitles the holder thereof to apply for and be allotted one equity share of the company of the nominal value of Rs.10/-each on payment of the exercise price during the exercise period. No fresh ESOP options have been issued during the financial year ended 31st March, 2007. As required by the Securities and Exchange Board of India, the details of the stock option scheme was disclosed in the notice calling the previous Annual General Meeting of the shareholders for the meeting held on 28th September, 2006.

During the year ended 31<sup>st</sup> March, 2007 the shareholders approved an Employees Stock Option Plan 2006 in the meeting held on 28<sup>th</sup> September, 2006. No Options were issued to any of the employees under this Plan during the year.

Details of the options granted and options in force as required under Clause 12 of the Securities and Exchange Board of India (Employee Stock Option Scheme & Employee Stock Purchase Scheme) Guidelines, 1999 are set out in Annexure "A" to this Report.

#### PERSONNEL

As required by the provisions of Section 217 (2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 as amended, the name and other particulars of the employees is set out in Annexure "B" to the Directors' Report.

#### AWARDS AND RECOGNITIONS

The company has won many awards and recognitions in 2006-07. This list amongst others include the following:

- VAR india Award for "Best DMP & Mechanical Keyboard" 2006.
- "Goa IT Ratna Award 2006" given by Wisitex for Printerinstitutional category.
- "Data Quest Channel Choice Award" for the year 2006 in DMP given by Data Quest Publication.
- "PC Quest Users' choice Award" for DMP
- VAR India Award under most trusted company flag for "Brand of Excellence-2007".

## REPORT ON ENERGY CONSERVATION AND R&D ACTIVITIES

During the year, the Company invested Rs.3.71 Crores which is 1.4 % of its core products sale in Research and Development.

Information relating to energy conservation, foreign exchange earned and spent and research and development activities undertaken by the Company in accordance with the provisions of Section 217(1)(e) of the Companies Act, 1956 read with Companies (Disclosures of particulars in the report of Board of Directors) Rules, 1988 are given in Annexure "C" to the Directors' Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

## In terms of Section 217(2AA) of the Companies Act, 1956, the Directors hereby state that

- in the preparation of the annual accounts, the applicable Accounting Standards had been followed along with proper explanation relating to material departures;
- the Directors had selected such Accounting Policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and a fair view of the state of affairs of the Company at the end of the financial year (namely 31st March, 2007) and of the profit of the Company for that year;
- iii) the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) the Directors had prepared the annual accounts on a going concern basis.

#### **CORPORATE GOVERNANCE**

Pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges, where the shares of the company are listed, Corporate Governance Report is made part of the Annual Report.

In compliance of Section 292A of the Companies Act, 1956 the Company has constituted the Audit Committee consisting of Mr Srini Nageshwar, Mr S R Vijayakar, Mr H Lakshmanan and Dr Sridhar Mitta as its Members.

The Company has constituted an "Investors' Grievance Committee" to deal with complaints and grievances of the Investors. The Company has also constituted a



"Remuneration / Compensation Committee" consisting of four Directors of which Mr R R Nair, Mr Srini Nageshwar, Mr S R Vijayakar are independent Directors and Mr H Lakshmanan as its Member. The Remuneration Committee also acts as the compensation committee which administers and superintends the stock option plan of the Company.

#### MANAGEMENT DISCUSSION AND ANALYSIS

As required under Clause 49 of the Listing Agreement, a detailed Report on Management Discussions and Analysis is given below:

#### 1. The Industry and Trends

The Indian IT market is growing at 14% driven by 25% growth of personal computers and 10% growth in printing devices. DMP market was 0.46 Mn units, a slight decline from the previous year.

Transaction printing is growing at a healthy rate – driven by high investments in transport infrastructure, growth in retail automation & expansion of core banking solutions by all the major banks. The e-governance initiatives by both Central and State Governments are continuing at a rapid pace. The total IT spends for the coming year is estimated at Rs.37 Billion for Banking & Financial Services Institution (BFSI) as per DQ-IDC annual mega spender's survey.

The Company's field support extends to more than 400 towns through its 450 strong Authorized Service Partners. Telecom growth & computer penetration into the smaller towns is a major trend which we will focus our abilities on.

#### 2. Review of Performance

Our products & solutions business group, which includes the dot matrix printers, remained flat at Rs.178Crs. During the year, significant channel destocking was done to maintain channel stocks at a robust level. The drive on internal efficiencies resulted in cost savings in excess of Rs.7 Crores and the migration to Himachal Pradesh during the year was successful as a result of meticulous planning and execution by dedicated teams.

The Dot Matrix printer business is TVS-E's largest on a revenue basis. Our company regained its leadership in Dot Matrix Printer segment in quarter 4 with a market share

of 40% by volume. Our company has been recently ranked as No.2 in the Asia Pacific Dot Matrix Printer market by Gartner and 4<sup>th</sup> in the World.

A detailed medium term strategy focusing on the above opportunity areas has been drawn up and specific teams have been formed to develop Products and Go to Market solutions.

#### 3. Risks & Opportunities

The first major risk for DMP arises from the growth of alternative technologies catering to different applications due to migration of customers. We are responding to these by (a) constantly improving the print quality and speed of current range of printers & focusing on substantially improving the printing experience for our customers; (b) expanding our presence into the complete transaction printing coupled with our entry into POS automation products & solutions during the forthcoming year. Going forward, TVS-E will continue to carefully understand the needs of customers in individual markets and regions and will develop products and solutions that meet these needs while best utilizing the advantages of a large customer base built over the years and our channel capabilities; (c) export of dot matrix printers is an unexplored opportunity and we have already started pursuing this in an aggressive manner leading to revenue growth in the forthcoming year.

The continuing erosion in prices for DMP products is the second major risk for the organisation; we are geared to meet the same through rigorous cost management projects & bringing in cost-effective products through increased global sourcing.

#### 4. Internal Control Systems & their adequacy

During the year, the Company initiated study on risk management processes covering various areas of business to support the business operations and strengthen the internal control systems. A formal risk management system implementation is expected during the current financial year.

The Audit Committee of the Board reviews the findings and recommendations of the internal audit report periodically.

#### 5. Business Planning and Information Technology

The Company's business planning system with strong ownership and involvement include medium term strategy



formulation, annual and quarterly plans and periodic reviews which helps steering the operations of the Company to achieve its goals.

An enterprise resource planning system is being sourced for the purpose of digitizing the business process of the emerging business servicetec in order that we are able to manage requirements of multiple brand, as well as provide, standardized processes for partners across length and breadth of the country.

#### 6. Quality Management

The Company has a TQM vision with a strong focus on road map of essential building blocks. An exhaustive action plan has been drawn up to improve the customer satisfaction significantly covering both product quality and post sales support. These initiatives are supported by Total Employee Involvement (TEI) programs. The Company's manufacturing plants located at Himachal Pradesh and Guindy are ISO 9001 certified.

#### 7. Human Resource Development

Performance and Leadership are the corner stones for HR in the organization. Significant investment year after year is made on people through extensive training programs. The annual planning process with goal setting workshops facilitate performance standards which is supported through digitized performance management systems for evaluation. In order to encourage employees to continuously excel in their endeavour, performance linked compensation is implemented throughout the organization. The position evaluation and value operationalization have further built strong HR fundamentals based on which Career progression plan will be developed for the top talents.

#### 8. Safety

Safety of products to customers and safe manufacturing practices are critical part of our value system. Continuous training and audits are conducted during the year. We maintain our consistent track record in terms of zero reportable accidents in the factories for several years now.

#### 9. Corporate Social Responsibility

We are actively engaged in corporate social responsibilities through employees, organizing medical programs, blood donation camps and village rehabilitation programs. We impart digital techniques in social transformation at schools and hospitals. Free education program and medical services are part of our consistent social commitment.

In recognition of the humanitarian services, the Government of India has conferred on the Company with 'Nirmal Gram Puraskar Award' towards implementation of sanitation program in Thiruvidanthai in the year 2006. The Rotary Club of Bangalore recently conferred the Company with 'Best Corporate Citizen Award'. We have established a Sanitary Napkin manufacturing Unit at Tiruvidanthai with the help of the SHG women and also the Government. This has provided employment to 8 women and is self sustaining.

#### GENERAL

The Directors wish to place on record their appreciation for the committed service of employees of the Company for its success.

The Directors would also like to express their grateful appreciation for the assistance and co-operation received from the customers, dealer partners, bankers, financial institutions, business partners and its Group Companies TVS Investments Limited and Sundaram -Clayton Limited during the year.

The Directors thank the Shareholders for the continued confidence and trust placed by them with the Company.

For and on behalf of the Board

Chennai	GOPAL SRINIVASAN	H LAKSHMANAN
June 23, 2007	Whole-time Director	Director

#### **Cautionary Statement :**

The Statements made in the Management Discussion and Analysis section of the above Report describing the Company's objectives, expectations or predictions may be forward looking within the meaning of applicable securities laws and regulations. Actual results may differ materially from those expressed in the statement. Important factors that could influence Company's operations include global / domestic supply and demand conditions affecting selling prices of finished goods, input availability and prices, changes in government regulations, tax laws, economic developments within the country and other factors such as litigation and industrial relations.



## Annexure 'A' to the Directors' Report

Statement as at 31.3.2007 pursuant to Clause 12 (Disclosure in the Directors' Report) of the SEBI (ESOP & ESPS) Guidelines, 1999.

#### Employees Stock Option Scheme 2003 (ESOP - 2003)

a)	Options Granted	2,11,000 options granted on 1.1.2003.
b)	Pricing Formula	Average of the market price quoted in the National Stock Exchange three months preceding the date of grant, rounded off to the nearest rupee.
c)	Options Vested	2,10,000
d)	Options Exercised	Nil
e)	The total no. of ordinary shares arising as a result of exercise of options	Nil
f)	Options lapsed	1,39,000
g)	Variation of terms of options	Nil
h)	Money realized by exercise of options	Nil
i)	Total no. of options in force	72,000
j)	<ul> <li>Details of options granted to Senior Managerial Personnel during the year</li> </ul>	Nil
	(ii) Any other employee who receives a grant in any one year of option amounting to 5% or more of options granted during the year	Níl
	(iii) Identified employees who were granted options, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants & conversions) of the Company at the time of grant	Nil
k)	Diluted earnings per share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with the International Accounting Standard (IAS 33)	Not Applicable

For and on behalf of the Board

Particulars of employees as per Sec 217(2A) of the Companies Act, 1956

SI	Si A		<b>-</b>	Date of Remunera	Remuneration	<b>A 1111111111111</b>	Experience	Previous Er	mployment
No.	Name	(Years)	Designation	Designation Employment (Rs.) Qualification		Qualification	(years)	Designation	Company Name
Emp	oloyed throughout the	year							
1.	Kannan K	59	Vice President - Sourcing	1-Feb-84	48,13.158	B.Sc., (Engg), DIIT (Prod Engg)	41	Manager –Engineering Services	Sundaram-Clayton Limited
2.	Kannan S	41	Head - Corporate Accounts	27-Aug-04	34,08,153	B.Com., ACA	18	Commercial Manager	Hindustan Lever Ltd.
3.	Raman S S	54	President – Products & Solutions	2-Jun-05	63,81,535	BE (Mech), PGDBM & Mast Dip in Bus Admin (Prodn Engg)	32	Executive Director & Vice President	Whirlpool India Ltd.
4.	Somasundaram M.	43	Head -Supply Chain	21-Feb-05	30,37,805	B.Com., AICWA, ACS	22	Commercial Manager, New Ventures	Hindustan Lever Ltd.
5.	S Magesh	37	Head - HR	10-Jul-03	25,00,130	AMIE	19	National Mgr-Mktg	Canon India Ltd
6.	R K Bhat	46	VP – Operations - CCS	12-Nov-05	32,68,244	BE (E&C)	25	VP-Operations	TI Cycles of India Ltd
Emp	bloyed for a part of the	year							
7.	Parthasarathy P	54	Chief Technology Officer	1-Jun-05	15,08,175	B.Sc., DMIT, M.Sc., Engg	30	Executive Vice President	Harita Infoserve Ltd.
8.	Jairam P Sampath	43	Head - ICT Practice Group	15-May-89	4,44,745	B.Tech.PGDM	22	Engr	Hindustan Motors Ltd
9.	Swaminathan S.	50	Head -POS Sales	14-Jul-99	34,58,571	B.Com., FCA	25	Vice President, Finance	erstwhile TVSElectronics Ltd.

#### Notes:

- 1. Years of experience include experience prior to joining the company also.
- Remuneration comprises of salary, dearness allowances wherever applicable, house rent allowance, special allowance, conveyance allowance, Contribution to Provident Fund, Super-Annuation Fund, Medical Insurance Premia, Leave travel assistance and other benefits but does not include one time compensation paid under "Voluntary Separation Scheme".
- 3. Besides, the above employees are entitled to Gratuity as per Rules.
- 4. Employee Stock Options as approved by Compensation Committee in terms of SEBI (Employee Stock Operation Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 have been issued to certain employees of the company.
- 5. Terms of employment of all the employees mentioned above are contractual.
- 6. None of the above employees is related to any of the directors.
- 7. None of the employees either individually or together with spouse or children holds more than two percent of the equity shares of the company.

For and on behalf of the Board

Annexure 'B' to the Directors' Report



**TVS Electronics Limited** 

H LAKSHMANAN Director



## Annexure 'C' to the Directors' Report

Information as required under Section 217 (1) (e) of the Companies Act, 1956.

#### A. CONSERVATION OF ENERGY

#### (a) Measures taken :

 Developed 9 W high speed print head which is capable of delivering higher force with less energy consumption compared to the existing print heads

#### (b) Proposed measures:

- a. Develop motors capable of running at lower input energy, which will reduce the stand by / running power consumption substantially
- b. Develop print heads with low voltage operation to reduce the running power consumption

#### **B. TECHNOLOGY ABSORPTION**

- 1. Specific areas in which R&D was carried out by the Company:
  - i) Dot Matrix Printers
    - Development of Unicode for 9 Indian language printers
    - Development of Pro series with increased Printing speed (380 CPS)
    - Development of Jet black ink for Ribbon cassettes
    - Development of CPLD design for constant current operation of 24 W High speed print head, which reduces heat dissipation from the MLC
    - Development of 9 W high speed print head which is best in class in the segment

#### ii) Customization projects

 Customization of Pro series printer for banking application

#### iii) General:

As a part of value enhancement, the company has successfully:

- Developed the capability to design print heads with brazing technology which operates at higher frequency
- Developed capability to develop print head needles for ballistic technology.

#### 2. Future plan of action

We will be launching new products which will add value to the process of our customers in terms of speed of printing, higher reliability, low power consumption etc.

#### 3. Expenditure on R&D

Capital Expenditure	: Rs.107.99 Lakhs
Revenue Expenditure	: Rs.263.58 Lakhs
Total expenditure as a percentage of total turnover	: 1.4 %

## 4. Technology absorption, adoption and Innovations

#### a) Efforts in brief

All R&D Personnel have been trained in Six sigma Green belt program, NPI program, Finite element analysis tools.

## b) Benefits derived as a result of the above efforts

Development of high performance print head, reduce energy consumption at consumer place and cost-effective supplies.

#### c) Technology absorption

The company has been focusing on the transaction segment which will design and



## Annexure 'C' to the Directors' Report (Contd.)

develop products with higher standards to compete in the international market. This will encompass developing of innovative products to reduce the power consumption, meet customer needs, meeting all the international standards and at an affordable cost to the end customer.

#### C. EXPORT ACTIVITIES

The Company exported Un-interruptible power systems, Inverters & Printers and provided services

- (a) Total Forex earned : Rs. 5,258.53 Lakhs
- (b) Total Forex used : Rs. 8,567.49 Lakhs

#### For and on behalf of the Board

Chennai June 23, 2007 GOPAL SRINIVASAN Whole-time Director H LAKSHMANAN Director

### **Report on Corporate Governance**

#### A. MANDATORY REQUIREMENTS

#### 1. Company's Philosophy:

The report on Corporate Governance reflects the commitment of the organization to its values and business ethics and provides a picture to the Shareholders on management of the organisation and the methodology the Board functions with transparency, accountability, professionalism, risk management and code of ethics, as its basic principles.

The Company acknowledges the need and importance of corporate governance and has adhered to the underlying principles of corporate governance and complied with the code of corporate governance as an integral part of its day-to-day operations.

#### 2. Board of Directors:

All statutory, significant material information are placed before the Board / Committee of Directors for their approval to enable them to discharge their responsibilities as trustees of the large family of Shareholders and ensure full compliance with the principles of corporate governance.

#### a. Composition and Category of Directors

The Board of the Company comprises of a Nonexecutive Chairman, a Whole-time Director and six Non-executive Directors.

The Board functions either as a full Board or through Committees who meet at regular intervals. Strategic supervision in the form of policy formulation, evaluation of performance and control functions vest with the Board, while the Committees oversee operational issues.

#### b. Attendance of each Director at the Meetings of the Board of Directors and the last Annual General Meeting

During the year from 1st April, 2006 to 31st March, 2007 the Board met 6 times on 24th April 2006, 28th June, 2006, 27th July, 2006, 28th October, 2006, 31<sup>st</sup> January, 2007 and 26th February, 2007.

The last AGM was held on 28th September, 2006 and 7 Directors attended the AGM.

The following table gives details pertaining to attendance of Directors at the Board meetings and at the last Annual General Meeting and number of memberships held by Directors in the Board / Committees.

Name of the Director	Category	Attendance Particulars		Number of other Directorships and Committee Memberships / Chairmanships (As per declaration furnished in Form 24AA)			
		Board Meetings	Last AGM	Other Directorships #	Committee Memberships ##	Committee Chairmanships	
Mr. Venu Srinivasan	C-NE-NI	5	YES	14	4	2	
Mr. Gopal Srinivasan	E-NI	6	YES	14	2	-	
Mr. T.K. Balaji	NE-NI	5	YES	14	6	1	
Mr. H. Lakshmanan	NE-NI	6	YES	14	8	4	
Mr. S.R. Vijayakar	NE-I	4	NO	2	3	-	
Mr. Srini Nageshwar	NE-I	6	YES	2	1	1	
Mr. K. Dhruva*	NE-NI	2	_	-	-	-	
Mr. R.R. Nair	NE-I	4	YES	3	-	-	
Dr. Sridhar Mitta	NE-I	5	YES	6	1	-	

C Chairman; E Executive; NE Non-Executive; I Independent; NI Non-Independent

\* Mr K Dhruva resigned on 31st July, 2006.



- # Including Drectorships in Private Limited Companies and excludes any company registered under Section 25 of the Companies Act, 1956 and foreign companies.
- ## Only Audit Committee and Investors' Grievance Committee are considered for the purpose and includes committees where the Director is also the Chairman.

None of the Directors is a Member in more than 10 Committees and acts as a Chairman in more than 5 Committees across all companies in which he is a Director.

## Code of Conduct for Board of Directors and Senior Management

The Company has adopted a Code of Conduct for Board of Directors and Senior Management (the code). The Code has been communicated to Directors and the Members of the senior management. The Code has also been displayed on the Company's website www.tvs-e.in All Board Members and senior management have confirmed compliance with the Code for the year ended 31st March, 2007. The annual report contains a declaration to this effect signed by the Whole-time Director.

#### 3. Audit Committee:

- a. The Board has constituted an Audit Committee on 18th August, 2003. The Audit Committee consists of four Members. Three of them are Independent and Non-executive Directors. The role and terms of reference of the Audit Committee cover the areas mentioned under Clause 49 of the Listing Agreement and Section 292A of the Companies Act, 1956, besides other terms as may be referred to by the Board of Directors from time to time.
- b. Brief descriptions of the terms of reference to the Audit Committee
  - Overseeing of Company's financial reporting process and disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
  - Recommending the appointment and re-appointment of and removal of external auditor, fixation of audit fee and also approval for payment for any other services.

- Reviewing with the management the annual financial statements before submission to the Board focussing primarily on:
  - Any change in accounting policies and practices.
  - Major accounting entries based on exercise of judgement by management.
  - Qualifications in draft audit report.
  - Significant adjustments arising out of audit.
  - The going concern assumption.
  - Compliance with Accounting Standards.
  - Compliance with Stock Exchange and legal requirements concerning financial statements.
  - Any related party transaction i.e. transactions of company of material nature, with promoters or the management, their subsidiaries or relatives etc., that may have potential conflict with the interest of company at large.
- Reviewing with the management external and internal auditors, the adequacy of internal control systems.
- Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure, coverage and frequency of internal audit.
- Discussion with internal auditors any significant findings and follow up thereon.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- Discussion with external auditors before the audit commences, nature and scope of audit,



as well as, have post audit discussion to ascertain any area of concern.

- Reviewing the company's financial and risk management policies.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non payment of dividends declared) and creditors.
- To review the quarterly / half-yearly and annual financial statements before submission to the Board and also ensure compliance of internal control systems.
- Authority to investigate into any matter referred to it by the Board

The composition of the Audit Committee of Directors and their attendance in the Committee meetings during the year under review is given below :

SI. No.	Name of the Member	24.4.2006	28.6.2006	27.7.2006	28.10.2006	31.01.2007	26.02.2007
1.	Mr. Srini Nageshwar Chairman Non-Executive Director – Independent	Present	Present	Present	Present	Present	Present
2.	Mr. S.R. Vijayakar Non-Executive Director – Independent	Absent	Absent	Present	Present	Present	Present
3.	Mr. H. Lakshmanan Non-Executive Director Non-Independent	Present	Present	Present	Absent	Absent	Present
4.	Dr Sridhar Mitta Non-Executive Director – Independent	Present	Present	Present	Absent	Absent	Present

#### 4. Remuneration / Compensation Committee:

The Board has reconstituted the Remuneration / Compensation Committee on 18th July, 2003. The recommendations of the Committee is aimed at attracting and retaining high calibre talent. It decides the Company's policy on specific remuneration packages for Executive Directors including payment of remuneration in terms of Schedule XIII to the Companies Act, 1956 and also has such powers as may be entrusted to them from time to time by the Board of Directors or any other matter including pension rights and any compensation payment. The Committee under the nomenclature "Compensation Committee" also administers and superintends the stock options granted to eligible employees of the company. The Committee did not meet during the year since the need to meet did not arise. A total of 2,11,000 stock options have so far been recommended and issued by the compensation committee to the eligible employees. Out of this, 1,39,000 options issued to eight employees lapsed on account of their resignation.

The Remuneration / Compensation Committee comprises of four Non-executive Directors with three of them being Independent Directors. The Chairman of the Committee is a Non-executive Independent Director.

The composition and names of the Members of the Committee are given below :

SI. No.	Name of the Member	Status
1.	Mr. R.R. Nair, Chairman	Non-Executive Director – Independent
2.	Mr. Srini Nageshwar	Non-Executive Director – Independent
3.	Mr. S.R. Vijayakar	Non-Executive Director – Independent
4.	Mr. H. Lakshmanan	Non-Executive Director – Non-Independent



Details of remuneration paid for the year ended 31st March, 2007 -

#### i. Executive Directors:

Mr. Gopal Srinivasan was appointed as the Whole -time Director of the Company for a period of five years from 18th August, 2003 without remuneration.

The remuneration of the managerial persons are decided by the Board of Directors subject to the approval of shareholders.

No sitting fee is paid to Mr. Gopal Srinivasan, Whole-Time Director. The other Non-Executive Directors are being paid a sitting fee of Rs.2,500/-for attending the meetings of the Board / Committee thereof. No ESOP options have been issued to any of the Directors of the Company.

#### ii. Non-Executive Directors:

Remuneration by way of sitting fees for attending the Board / Committee meetings are paid to Non-Executive Directors.

Particulars of sitting fees paid during the year ended 31st March, 2007 to Non-Executive Directors are as follows:

Name of the Directors	Sitting Fees paid (Rs.)
Mr. Venu Srinivasan	22,500
Mr. T.K. Balaji	22,500
Mr. H. Lakshmanan	35,000
Mr. S.R. Vijayakar	20,000
Mr. Srini Nageshwar	30,000

Name of the Directors	Sitting Fees paid (Rs.)
Mr. K. Dhruva	5,000
Mr. R.R. Nair	10,000
Dr. Sridhar Mitta	22,500

The Board of Directors at its meeting held on 21<sup>st</sup> August, 2003 approved the payment of sitting fees of Rs.2,500/- to the Directors for attending the meeting of the Board or a Committee thereof.

#### 5. Investors' Grievance Committee:

The Board has also constituted an Investors' Grievance Committee on 18th August, 2003. The Committee met 4 times during the year ended 31st March, 2007.

The Investors' Grievance Committee inter alia, reviews and redresses the Investors' queries / grievances / complaints on matters relating to transfer of shares, non-receipt of balance sheet, non-receipt of declared dividends etc. and also approves transfers, transmissions, consolidation and splitting of share certificates and authorises officials to make necessary endorsements on the share certificates. As is the industry practice, the Company disposes off investor's complaints on an average within 7 days of the receipt of the complaint / grievance.

In pursuance of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 (duly amended), the Board has approved the "Code of Conduct for Prevention of Insider Trading". For any clarification / complaint, shareholders may contact Mr. R.S. Raghavan, Special Officer, of the Company at rs.raghavan@tvs-e.in.

The composition of Investors' Grievance Committee and the attendance of the members in the meeting are given below :

SI. No.	Name of the Member	7.04.2006	3.07.2006	28.09.2006	22.12.2006
1.	Mr. Venu Srinivasan, Chairman - Non-Executive Director	Present	Present	Present	Present
2.	Mr. Gopal Srinivasan, Whole-time Director	Present	Present	Present	Present
3.	Mr. T.K. Balaji, Non-Executive Director	Present	Present	Present	Present

Complaints received and redressed during 1st April, 2006 to 31st March 2007:

SI. No.	Nature of Complaint	No. of Complaints
1.	Non receipt of Share Certificates	3
2.	Non receipt of Dividend Warrants	3
3.	Non receipt of Annual Report	1
4.	Other complaints	11
	Total	18

Since the Company adopts the policy of redressing the grievances of the investors within a period of 7 days, all the above said complaints received from the shareholders were remedied to the satisfaction of the concerned investors well within the time adopted by other companies.

The request for dematerialisation of shares were carried out within the stipulated time period and no certificates were pending for dematerialisation as on 31st March, 2007 for a period of more than 21 days from the date of lodgement with the company.

As required by the regulations of SEBI, the issued and listed capital of the company is reconciled with the aggregate of the number of shares held by investors in physical mode and in the demat mode. A certificate is being obtained on a quarterly basis to this effect from a practicing company secretary and submitted to the stock exchanges where the company's shares are listed. As on 31st March, 2007, there were no differences between the issued and listed capital and the aggregate of shares held by investors in both physical form and in electronic form with the depositories.

#### 6. Trading of shares in Dematerialised form:

In order to encourage more shareholders to opt for holding their shares in electronic form, SEBI vide their circular dated MRD/DoP/SE/Dep/Cir-4/2005 dated January 28, 2005 have mandated that with effect from February 1, 2005, no investor shall be required to pay

- any charge for opening of a beneficiary owner account except the statutory charges and
- any charge for credit of securities into his account.
- Custody charge with effect from 1st April, 2005.

However, the Corporates will bear the custodial charges on per folio basis.

The Shareholders may utilize this opportunity to dematerialize their physical share certificates and hold the securities in electronic form.

#### 7. Annual General Meetings:

The last three Annual General Meetings were held as under:

Year	Location	Date	Time
2006 (12 months)	The Music Academy New No.168, (Old No.306) TTK Road, Chennai - 600 014	28.9.2006	10.00 a.m.
2005 (15 months)	The Music Academy New No.168, (Old No.306) TTK Road, Chennai – 600 014	8.8.2005	10.15 a.m.
2003	The Music Academy New No.168, (Old No.306) TTK Road, Chennai – 600 014	16.6.2004	10.30 a.m.

#### 8. Extra-ordinary General Meeting:

An extra-ordinary general meeting was held at 10.00 a.m. on 28th March, 2007 at The Music Academy, New No. 168, TTK Road, Chennai - 600 014 to obtain shareholders' approval for:

- i) increase in Authorised Share Capital
- ii) Preferential issue of convertible warrants

#### 9. Postal Ballot

- a) None of the subjects placed before the shareholders in the last annual general meeting / extra-ordinary general meeting required approval of the Shareholders by Postal Ballot in terms of Section 192A of the Companies Act, 1956 and the Companies (Passing of Resolution by Postal Ballot) Rules, 2001.
- b) During the current year, as per Section 192A of the Companies Act, 1956 and the Companies (Passing of Resolution by Postal Ballot) Rules, 2001, the approval of Shareholders was sought vide Postal Ballot notice dated February 26, 2007:



- i) for transfer by way of sale or otherwise the Contract Manufacturing Services Business of the Company (CMS Business) and
- ii) for transfer by way of sale or otherwise the Contract Customer Support Services Business of the Company. (CCS Business)
- c) The Postal ballot notice together with ballots were despatched to the shareholders on March 4, 2007
- Mr K Sriram of M/s S Krishnamurthy & Co., Practising Company Secretary, Chennai was appointed as the Scrutinizer for conducting the Postal Ballot.
- e) The Postal Ballot Results were declared on April 9, 2007 the details of which are furnished hereunder:

<b>A</b> .	Description of resolution	Particulars	No. of Ballots	No. of shares	% to total valid votes cast
	Ordinary	Assent for the resolution	1,025	1,09,45,890	99.78
	resolution to	Dissent for the resolution	41	23,720	0.22
	transfer the CMS business of the	Invalid Votes	86		
	Company	Total	1,152	1,09,69,610	100

	Description of resolution	Particulars	No. of Ballots	No. of shares	% to total valid votes cast
	Ordinary	Assent for the resolution	1,003	1,09,36,508	99.78
resolution to	Dissent for the resolution	40	24,080	0.22	
	transfer the CCS business of the	Invalid Votes	109	_	
	Company	Total	1,152	1,09,60,588	100

#### 10. Disclosures:

- a. During the year, the company has not entered into any transaction of material nature with the directors, their relatives or management, which were in conflict with the interest of the company. The transactions with promoters, its subsidiaries and associate companies etc., of routine nature have been reported elsewhere in the annual report as per the Accounting Standard (AS 18) issued by the Institute of Chartered Accountants of India.
- b. Details of non-compliance by the company, penalties, strictures imposed on the company by stock exchanges or SEBI, or any statutory authority, on any matter related to capital markets, during the last three years:

As per the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, the company has to submit a report on the equity shareholding of the promoters and the persons acting in concert within 30 days from the end of the financial year and a similar report during the Book closure period fixed for the purposes of declaration of dividend. SEBI vide its letter No.CFD/DCR/RC/TO/23040/04 dated November 16, 2004 had alleged that the company had not submitted the return under Clause 8(3) of the said Regulation for the financial year ended 31st March, 2000 and record date for the year 2000 fixed for the purpose of declaration of dividend and had given an option for composition of the offence upon giving a letter of consent for payment of a one time compulsory fee of Rs.50,000/-. The company had filed the



 above returns to the stock exchanges by courier.
 Since the company could not establish the proof of delivery to these exchanges, the company had given its consent to SEBI for paying a one time compounding fee of Rs.50,000/-. Further communication from SEBI on this subject is awaited.

#### 11. Means of Communication:

- Quarterly results were published in Business Line, News Today and the Tamil version of the same was published in Makkal Kural.
- The quarterly / annual financial results, shareholding pattern etc., are uploaded in the website of SEBI and the members can have access to the same at the website – www.sebiedifar.nic.in.
- iii. The quarterly results and also the annual audited results are published in the company's web site – www.tvs-e.in.
- iv. "Management Discussion and Analysis Report" is furnished as forming part of the Annual Report.

#### 12. General Information for Shareholders:

1.	Date of AGM	: 24th September, 2007
	Time of AGM	: 10.00 a.m.
	Venue of AGM	: "The Music Academy"
		: No.168, TTK Road,
		: Chennai -600 014.

2. Financial reporting for the quarter ending (Tentative)

30 <sup>th</sup> June, 2007	UA	Before 31 <sup>st</sup> July, 2007 or
	A	Before 31 <sup>st</sup> August, 2007
30 <sup>th</sup> September, 2007	UA	Before 31 <sup>st</sup> October, 2007 or
	A	Before 30th November, 2007
31 <sup>st</sup> December, 2007	UA	Before 31 <sup>st</sup> January, 2008 or
	A	Before 28th February, 2008
31 <sup>st</sup> March, 2008	UA	Before 30 <sup>th</sup> April, 2008 or
	A	Before 30 <sup>th</sup> June, 2008

UA - Unaudited; A - Audited

- 3. Period of Book Closure : 17.9.2007 to 24.9.2007 (both days inclusive)
- 4. Dividend Payment Date : 29.9.2007
- 5. Listing on Stock Exchanges :
  - a. The Company's equity shares are listed on the following Stock ' Exchanges :

No.	Name of the Stock Exchange	Stock Code
1.	Ahmedabad Stock Exchange Ltd	—
2	Bangalore Stock Exchange Ltd	
3	Bombay Stock Exchange Ltd	532513
4	Cochin Stock Exchange Ltd	_
5	Madras Stock Exchange Ltd	-
6	National Stock Exchange of India Ltd	TVSELECT
7	The Calcutta Stock Exchange Association Ltd	_
8	The Delhi Stock Exchange Association Ltd	

Note: Annual listing fees for the year 2007-08 have been duly paid to all the above Stock Exchanges.

#### b. Demat ISIN in NSDL and CDSL: INE236G01019

#### 6. Market Price Data :

Month	Bombay Stock Exchange Ltd. (BSE) in Rs.		Nationa Exchai India (NSE)	nge of Ltd.
	High	Low	High	Low
Apr 2006	62.20	54.30	62.00	54.55
May 2006	61.95	46.60	62.45	47.00
Jun 2006	50.10	36.70	47.80	37.00
Jul 2006	44.40	34.40	44.40	35.00
Aug 2006	46.40	35.05	46.60	35.00
Sep 2006	50.00	41.50	49.00	42.00
Oct 2006	56.00	43.60	54.90	43.60
Nov 2006	52.45	40.80	50.10	40.00
Dec 2006	49.50	36.00	49.95	35.60
Jan 2007	56.70	44.00	56.50	35.80
Feb 2007	56.40	43.60	56.40	46.00
Mar 2007	46.50	38.60	46.50	38.80



7	Share Price performance in comparison to broad
	based indices BSE Sensex and NSE Nifty:

	Percentage change in		
Financial year	Company's shareprice (%)	Sensex(%)	
2006-07	(31.46)	15.89	
2005-06	5.77	73.73	
2004-05	3.64	16.14	

#### 8. Share Transfer System:

With a view to rendering prompt and efficient services to the investors, the company has handed over the share registry work pertaining to the Company, to M/s. Sundaram-Clayton Limited, (SCL) Chennai, the ultimate holding company with effect from 1st October, 2004. SCL has registered itself with SEBI as share transfer agents in category II to carry on the share registry work of the group companies as well as associate Companies with effect from 21st April, 2004.

SEBI vide Circular No.SEBI/MRD/Cir-10/2004 dated February 10, 2004 has withdrawn the facility of transfercum-demat facility hitherto extended by the issuer Companies. However, after receipt of share certificates duly registered in their names, the shareholders could approach their concerned depository participants to dematerialize their shareholding.

The dividend will be paid to all those shareholders whose names appear in the Register of Members of the company as on 17<sup>th</sup> September, 2007 (beginning of the day) in case of shares held in electronic form and as on 24th September, 2007 in respect of shares held in physical form.

9. a. Distribution of equity shareholding as on 31st March, 2007:

No. of	No. of	% of	No. of	% of
shares held	share	share	shares	share
	holders	holders	held	holding
Up to 500	23445	92.49	3217802	18.21
501 to 1000	1183	4.67	965438	5.46
1001 to 2000	372	1.47	561151	3.18

No. of	No. of	% of	No. of	% of
shares held	share	share	shares	share
	holders	holders	held	holding
2001 to 3000	121	0.48	310167	1.76
3001 to 4000	70	0.27	247713	1.40
4001 to 5000	50	0.20	233814	1.32
5001 to 10000	67	0.26	489611	2.77
10001 and above	40	0.16	11647122	65.90
TOTAL	25348	100.00	1,76,72,818	100.00

b. Pattern of equity shareholding as on 31st March, 2007:

Shareholders	No. of shares held	% of total shares held
Promoter Companies	1,05,53,449	59.72
Directors & Relatives	1,91,150	1.08
Corporate Bodies	6,71,133	3.80
Nationalised Banks	1,400	0.00
Mutual Funds	4,200	0.02
Resident Individuals	58,31,302	33.00
Non-resident Indians	4,20,184	2.38
TOTAL	1,76,72,818	100.00

10. Dematerialisation of Shares and Liquidity:

Out of 6928219 shares held by persons other than promoters, Directors and relatives, 5892467 shares have been dematerialised as on 31st March, 2007 accounting to 85.05% As per directives issued by SEBI, it is compulsory to trade in the company's shares in the dematerialised form. The ISIN Number allotted for the company's shares in Demat form is INE 236G01019. The Company has received 659 requests for dematerialisation of shares during the year ended 31st March, 2007 representing10615731 shares.

11. Plant & office Locations:

Karnataka	:	Pandithanahalli,
Operations		Tumkur -572 168.
		Tel: 91-816-2243270
		Fax No.: 91-816-2243278



	Tamil Nadu : Plant & Administrative Office	34, Developed Plots, South Phase, Industrial Estate, Guindy, Chennai -600 032.
		Tel : 91-44-2232 5506/09 91-44-4200 5200 Fax No.: 91-44-2232 7577 Visit us @ www.tvs-e.in
	Himachal Pradesh : Plant	Khasre No.59/3, Village Ogli, Tarlokpur Road, Kalaamp -173 030. Sirmaur District, Himachal Pradesh Tel: 01734 325116
	Uttarkhand : Plant	No.E12, Selaqui Industrial Estate Selaqui Dehradun, Uttarkhand
	Nandambakkam : Office	Off Mount Poonamalle Road, Nandambakkam, Chennai - 600 089. Tel: 91-44-2232 1166 Fax No: 91-44-2232 9533
12.	Address for Investors' Sundaram-Clayton Lir	

Sundaram-Clayton Limited, Share Transfer Agent Unit:TVS Electronics Limited, 22, Railway Colony III Street, Mehta Nagar, Chennai -600 029. Tel: 91-44-23741889,23742939 Fax No: 91-44-23741889 E-mail: investorservices@tvs-e.in

#### **B. NON-MANDATORY REQUIREMENTS**

#### a. Remuneration Committee

A Remuneration / Compensation Committee has been formed by the company. The Committee decides on the remuneration of executive directors and also approves the remuneration payable as per the provisions of Schedule XIII to the Companies Act, 1956. The Committee also known as the Compensation Committee administers and superintends the Employee Stock Option Scheme of the company. Apart from the ESOP options issued during the year 2003, no fresh ESOP options have been issued during the year ended 31st March, 2007.

#### b. Request to Investors

Investors are requested to kindly note the following procedure :

- If you are holding shares in physical mode, please communicate the change of address, if any, directly to the Share Transfer Agents viz., Sundaram -Clayton Limited at the address given in Page 2.
- As required by SEBI, it is advised that the Investors shall furnish details of their bank account number, name and address of the bank for incorporating the same in the warrants. This information is required to avoid wrong credits being obtained by un-authorised persons.
- Investors who have not availed nomination facility are requested to kindly fill in the nomination form and submit the same to the company along with the requisite proof of nomination.
- Investors are requested to kindly note that any dividend which remains un-encashed for a period of seven years will be transferred to "Investor Education and Protection Fund" in terms of Section 205C of the Companies Act, 1956.
- Investors holding shares in electronic form are requested to deal only with their depository participant in respect of change of address, nomination facility and furnishing bank account number, etc.
- Since the facility of transfer cum demat has been withdrawn consequent to SEBI circular no. SEBI / MRD / Cir / 10/2004, the Shareholders may approach their DP directly for dematerializing their physical shares.



- In their own interest, the shareholders are requested to dematerialize their physical holding of their equity shares in the company since, with effect from 1.2.2005 no investor shall be required to pay
  - any charge for opening of a beneficiary owner account except the statutory charges and
  - any charge for credit of securities into his account.
  - Custody charge with effect from 1<sup>st</sup> April, 2005.
- Members who have not encashed their dividend warrants in respect of dividends declared for the

year ended 31st December, 2000 and for any financial year thereafter, may contact the company and surrender their warrants for payment. Members are requested to note that the dividend not claimed for a period of seven years from the date they become due for payment shall be transferred to Investor Education and Protection Fund (IEPF) in terms of Section 205C of the Companies Act, 1956. Information in respect of unclaimed dividends due for remittance into IEPF is given below :

Financial Year	Date of Declaration	Amount outstanding (in Rs.) as on 31st March, 2007	Date of Transfer to Special Account	Last Date for claiming unpaid dividend	Due date for transfer to IEPF	Status
31.12.1998 ( 9 months)	16.6.1999	-	03.08.1999	03.08.2006	03.09.2006	transferred
31.12.1999 (Interim)	25.5.2000	2,63,389	12.07.2000	12.07.2007	12.08.2007	will be transferred
31.12.2000	11.6.2001	2,36,232	17.07.2001	17.07.2008	17.08.2008	_
31.12.2001	06.06.2002	2,06,556	11.07.2002	11.07.2009	11.08.2009	_
31.12.2002	29.09.2003	1,98,449	04.11.2003	04.11.2010	04.12.2010	-
31.12.2003	16.06.2004	2,06,762	22.07.2004	22.07.2011	22.08.2011	
31.3.2005 (15 months)	08.08.2005	3,11,381	13.09.2005	13.09.2012	13.10.2012	-
31.3.2006	28.09.2006	2,97,475	03.10.2006	03.10.2013	03.11.2013	-

#### Particulars of unclaimed dividend



### Auditors' Certificate

## Auditors' Certificate on Compliance of the Provisions of the Code of Corporate Governance of the Listing Agreement

То

The Shareholders of TVS Electronics Limited Chennai - 600 006.

We have examined the compliance of conditions of Corporate Governance by TVS Electronics Limited, Chennai - 600 006 for the year ended 31st March, 2007, as stipulated in Clause 49 of the Listing Agreement of the said company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of company's management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that no investor grievances, are pending for a period exceeding one month against the company as per the records maintained by the Investor's Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For SUNDARAM & SRINIVASAN Chartered Accountants

Chennai June 23, 2007 M. BALASUBRAMANIYAM Partner Membership No.F7945

## Declaration pursuant to Clause 49 of the Listing Agreement regading adherence to the Code of Conduct

То

The Shareholders of TVS Electronics Limited Chennai - 600 006.

We hereby declare that all Members of the Board and the Senior Management Personnel have affirmed compliance with the respective provisions of the Code of Conduct of the Company formulated by the Board of Directors for the financial year ended 31st March, 2007.

Chennai June 23, 2007 GOPAL SRINIVASAN Whole-time Director



## **Auditors' Report**

## Auditors Report to the Members of TVS Electronics Limited, Chennai for the year ended 31<sup>st</sup> March, 2007

We have audited the attached Balance Sheet of M/s. TVS Electronics Limited, "Jayalakshmi Estates, 29, Haddows Road, Chennai - 600 006 as at 31<sup>st</sup> March, 2007, the Profit & Loss Account for the year ended 31<sup>st</sup> March, 2007 annexed thereto and the cash flow statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- We conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 and amended by the Companies (Auditor's Report) (Amendment) Order, 2004 issued by the Central Government in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to above, we state that -
  - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief, were necessary for the purpose of our audit;
  - (b) In our opinion, proper books of account as required by law, have been kept by the company so far as appears from our examination of those books;

- (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement referred to in this report are in agreement with the books of account;
- (d) In our opinion, the Balance Sheet, Profit and Loss account and the Cash Flow Statement dealt with by this report comply with the accounting standards, referred to in Sub-section (3C) of Section 211 the Companies Act, 1956.
- (e) On the basis of written representations received from the directors of the company, as on March 31, 2007 and taken on record by the Board of Directors, we report that no director is disqualified from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956 on the said date;
- (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with the notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in so far as it relates to the Balance Sheet, of the state of affairs of the Company as at 31<sup>st</sup> March, 2007;
  - (ii) in so far as it relates to the Profit and Loss Account, of the Profit of the company for the year ended 31<sup>st</sup> March, 2007; and
  - (iii) in so far as it relates to the cash flow statement, of the cash flows for the year ended on that date.

Chennai

June 23, 2007

For SUNDARAM & SRINIVASAN Chartered Accountants

> M BALASUBRAMANIYAM Partner Membership No. F7945



## Annexure to the Auditors' Report

## Annexure referred to in our report of even date on the accounts for the year ended 31<sup>st</sup> March, 2007.

- a) The company has maintained proper records showing full particulars including quantitative details and situation of the fixed assets.
  - b) The assets are physically verified, in phases, by the Management during the year as per the regular programme of verification, which in our opinion, is reasonable having regard to the size of the company and the nature of its assets. No material discrepancies were noticed on such physical verification. The discrepancies noticed on such verification have been appropriately dealt with in the books of account of the company. (Refer foot note to Schedule VI (a) to the financial statements).
  - c) The assets disposed off during the year are not substantial and therefore do not affect the going concern status of the company.
- a) The stock of raw materials, stores, spare parts and finished goods other than in transit were physically verified during the year by the Management. In our opinion, the frequency of verification is reasonable. In respect of inventory with third parties, which have not been physically verified, there is a process of obtaining confirmation from such parties.
  - b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - c) In our opinion, the company has maintained proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material and have been properly dealt with in the books of account.
- a) During the year the company has granted unsecured loans to a company covered in the register maintained under Section 301 of the Companies Act, 1956 amounting to Rs.116.28 lakhs (Balance due as at 31.03.2007 is Rs. 208.28 lakhs).

- b. In our opinion, the rate of interest and other terms and conditions of such unsecured loans made by the company are not prima facie prejudicial to the interest of the company.
- c. The receipt of principal amount and interest thereon are regular.
- d. As on the date of the balance sheet, there was no overdue amount recoverable on the said unsecured loans.
- a. The company had availed an unsecured loan of Rs. 500 lakhs from a company covered in the register maintained under section 301 of the Companies Act, 1956. The year end balance on such loan is Nil.
  - b. The rate of interest and other terms and conditions of the loan were not prima facie prejudicial to the interest of the company.
  - c. The repayment of principal amount and interest thereon was regular.
- 5. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business, with regard to purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit, no major weaknesses have been noticed in the internal control system.
- a. Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that the contracts or arrangements that need to be entered in the register maintained in pursuance of Section 301 of the Companies Act, 1956 have been properly entered in the said register.
  - b. In our opinion and according to the information and explanations given to us, the transactions entered in the register maintained under Section 301 and exceeding during the financial year by Rs.5.00 lakhs in respect of each party have been



### Annexure to the Auditors' Report (Contd.)

made at prices which are reasonable having regard to the prevailing market prices at the relevant time.

- 7. The company has not accepted any deposits from the public. In respect of fixed deposits accepted in earlier years from the public and outstanding in the books of account, the company has complied with the provisions of Sections 58A, 58AA or any other relevant provisions of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975 framed thereunder. (Please refer note below Schedule XII).
- The company has an internal audit system, which in our opinion, is commensurate with its size and nature of its business.
- We have broadly reviewed the books of account maintained by the company pursuant to the rules made by the Central Government under Section 209(1)(d) of the Companies Act, 1956 for maintenance of cost records and are of the opinion that, prima facie,

the prescribed accounts and records have been made and maintained.

- 10. a. According to the records provided to us, the company is regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other statutory dues with the appropriate authorities.
  - b. According to the information and explanations given to us, no undisputed amounts payable in respect of income tax, wealth tax, sales tax, service tax, customs duty, excise duty and cess were in arrears, as at 31<sup>st</sup> March, 2007 for a period of more than six months from the date they became payable.
  - c. According to the information and explanations given to us, the following are the details of the disputed dues, that were not deposited with the concerned authorities.

Name of the Statute	Nature of dues	Amount (Rs. in lakhs)	Forum where dispute is pending
Sales Tax Act	Statutory Forms related	22.85	The Assistant Commissioner, Commercial Taxes, Kolkatta
Income Tax Act, 1961	Disallowance of claims for deduction	120.39	Income tax Appellate Tribunal, Chennai

- 11. The company neither has accumulated losses as at the end of the financial year nor has incurred cash losses during the financial year and in the immediately preceding year.
- 12. Based on our verification and according to the information and explanations given by the management, the company has not defaulted in repayment of dues to any financial institution or bank.
- 13. Based on our examination and according to the information and explanations given to us, the company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.

- The company is not a chit / nidhi / mutual benefit fund / society and as such clause (xiii) of the order is not applicable.
- 15. The company is not dealing or trading in shares, securities, debentures and other investments. All investments are held in the company's own name except in the case of investment in wholly owned subsidiary where certain number of shares are held by nominees as provided in Section 49 (3) of the Companies Act, 1956.
- The company has not given any guarantee for loans taken by others from bank or financial institution.



## Annexure to the Auditors' Report (Contd.)

- 17. In our opinion, the term loans were applied for the purpose for which the loans were obtained.
- 18. On the basis of our examination, the company has not used the funds raised on short-term basis for longterm investments. During the year, the company has not availed any long term loans.
- During the year, the company has not allotted any shares on preferential basis to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- 20. During the year, the company has not issued any debentures.

- 21. During the year, the company has not raised any money by public issue.
- 22. Based on the audit procedures adopted and information and explanations given to us by the management, no fraud on or by the company has been noticed or reported during the course of our audit.

For SUNDARAM & SRINIVASAN

Chartered Accountants

#### **M BALASUBRAMANIYAM**

Chennai June 23, 2007 Partner Membership No. F7945









## Balance Sheet as at 31st March 2007

				Ruj	pees in Lakhs
	Schedule		As at		As at
	Number		31.03.2007		31.03.2006
SOURCES OF FUNDS					
Shareholders Funds					
Share Capital	I.	1,767.28		1,767.28	
Reserves and Surplus	11	2,370.56		2,353.84	
			4,137.84		4,121.12
Loan Funds					
Secured Loans	111	4,863.64		3,522.82	
Unsecured Loans	IV	4,045.44		5,337.26	
			8,909.08		8,860.08
Deferred Tax Liability (Net)	V		196.62		297.86
Total			13,243.54		13,279.06
APPLICATION OF FUNDS					
Fixed Assets	VI (a)				
Gross Block		9,059.11		8,881.15	
Less: Depreciation		5,814.50		5,166.27	
Net Block		3,244.61		3,714.88	
Capital Work-in-progress	VI (b)	152.54		149.54	
			3,397.15		3,864.42
Investments	VII		1,691.73		1,641.73
Current Assets, Loans & Advances					
Inventories	VIII	3,014.51		2,894.08	
Sundry Debtors	IX	8,040.50		8,115.87	
Cash and Bank Balances	х	373.66		337.71	
Loans & Advances	XI	1,661.33		1,467.08	
	(a)	13,090.00		12,814.74	
Less: Current Liabilities & Provision	-				
Current Liabilities	XII	4,494.42		4,581.64	
Provisions	XIII	440.92		460.19	
	(b)	4,935.34		5,041.83	
Net Current Assets	(a) - (b)		8,154.66		7,772.91
Total			13,243.54		13,279.06
Notes on Accounts	XX				

For and on behalf of the board

GOPAL SRINIVASAN Whole-time Director H LAKSHMANAN Director

Chennai

S KANNAN

June 23, 2007

5 KANNAN Head-Corporate Accounts As per our report of even date annexed

For SUNDARAM & SRINIVASAN

Chartered Accountants

#### **M BALASUBRAMANIYAM**

Partner Membership No: F 7945

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## Profit and Loss account for the year ended 31st March 2007

			Rupees in Lakhs
	Schedule	Year ended	Year ended
	Number	31.03.2007	31.03.2006
INCOME			
Turnover (Gross)		29,109.01	28,223.08
Less : Excise duty collected		1,867.21	2,273.01
Turnover (Net)		27,241.80	25,950.07
Add : Other Income	XIV	472.04	622.50
Total - ( A )		27,713.84	26,572.57
EXPENSES			
Raw materials and components consumed,			
work-in-process & finished goods	XV	12,407.03	13,602.38
Consumption of traded Items	XVI	4,393.71	2,120.85
Salaries & Wages, stores consumed and other expenses	XVII	9,261.53	9,388.43
Interest	XVIII	764.10	600.26
Depreciation		701.84	742.59
Total -(B)		27,528.21	26,454.51
Profit before Extraordinary items & Tax	A - B	185.63	118.06
Add : Income from Extraordinary Items (Net)	XIX		170.15
Profit before tax		185.63	288.21
Less : Provision for current taxation		26.11	34.00
Less : Provision for fringe benefit tax		75.00	91.00
Add: Provision for deferred tax written back		101.24	154.01
Profit after tax		185.76	317.22
Add: Balance brought forward from previous yea	r	614.96	450.50
Add / (Less):Tax relating to earlier years			(1.62)
Balance available for appropriation		800.72	766.10
Proposed Dividend @ 7.50%		132.55	132.55
Tax on Dividend including surcharge		22.53	18.59
Balance carried to Balance Sheet		645.64	614.96
Total		800.72	766.10
Notes on Accounts	XX		
Nominal value of each share in Rupees		10	10
Basic and Diluted Earnings per share in Rupees		1.05	0.82
Basic and Diluted Earnings per share in Rupees	after Extraordinay item	1.05	1.79
For and on behalf of the board		As per our report of e	ven date annexed
	IAN	For SUNDARA	W & SRINIVASAN

GOPAL SRINIVASAN	H LAKSHMANAN	For SUNDARAM & SRINIVASAN
Whole-time Director	Director	Chartered Accountants
		M BALASUBRAMANIYAM

Chennai June 23, 2007 S KANNAN Head-Corporate Accounts

Membership No: F 7945

Partner



## Schedules

A 2, 1, 1, 0 (	<b>CAPITAL</b> uthorised ,50,00,000 (last year 2,00,00,000) Equity shares of Rs <b>asued, subscribed and paid-up</b> ,76,72,818 (last year 1,76,72,818) Equity shares of Rs of the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449) he shareholders of the company at the Extra-ordinary	s.10 each	As at 31.03.2007 2,500.00 1,767.28		As at 31.03.2006 2,000.00
A 2, 1, 1, 0 (	uthorised ,50,00,000 (last year 2,00,00,000) Equity shares of Rs <b>ssued, subscribed and paid-up</b> ,76,72,818 (last year 1,76,72,818) Equity shares of Rs of the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449)	s.10 each	2,500.00		2,000.00
A 2, 1, 1, 0 ( :	uthorised ,50,00,000 (last year 2,00,00,000) Equity shares of Rs <b>ssued, subscribed and paid-up</b> ,76,72,818 (last year 1,76,72,818) Equity shares of Rs of the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449)	s.10 each			
2  s 1       	,50,00,000 (last year 2,00,00,000) Equity shares of Rs ssued, subscribed and paid-up ,76,72,818 (last year 1,76,72,818) Equity shares of Rs of the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449)	s.10 each			
1, O M (I	,76,72,818 (last year 1,76,72,818) Equity shares of Rs of the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449)		1,767.28		1 767 09
M (l	l/s TVS Investments Ltd., Chennai, the Holding comp ast year 1,05,53,449)	any			1,767.28
т	he shareholders of the company at the Extra-ordinary				
M is T	leeting of the company held on 28th March 2007, app sue of 36,00,000 warrants on preferential basis to VS Investments Ltd., Chennai with an exercisable opt to equity shares of Rs 10/- each.	proved the			
n Ic	hus, the number of equity shares held prior to prefere amely 1,05,53,449 numbers of equity shares are subj ock-in-period of 6 months from 26th February 2007 /hich is the relevant date for preferential allotment		1,767.28		1,767.28
	ESERVES AND SURPLUS		60.60		60.60
	•				
-	hare Premium		1,281.92		1,281.92
lr	ivestment subsidy		15.00		15.00
G	ieneral Reserve				
	s per last balance sheet dd: Transfer from Profit and Loss account	349.58	349.58	349.58	349.58
E	mployee Stock Options (vide note No.14)				
Te	otal cost of Employee Stock Options viz., "Grants"	50.10		50.10	
Ь	ess:Cost of Pending options lapsed	32.24		17.36	
	let cost of options	17.86		32.74	
	ess:Cost to be amortised over remaining one vesting eriod subsequent to the accounting period	0.04	17.82	0.96	31.78
	<b>urplus</b> - i.e., Balance in Profit & Loss Account		645.64		614.96
			2,370.56		2,353,84



				Rupees in Lakhs
			As at	As at
			31.03.2007	31.03.2006
111	SECURED LOANS			
	From Banks Secured by a first charge on all movable properties of the Company, present and future, a pari passu charge on the current assets of the Company by hypothecation of raw materials, components, work in process, finished goods, book debts, stores and spares and further secured by		4,863.64	3,522.82
	a second charge on immovable properties on a paripassu basis to the consortium of banks		4,863.64	3,522.82
IV	UNSECURED LOANS			
	From Banks - Long term		-	3,200.17
	- Short term		4,045.44	2,137.09
			4,045.44	5,337.26
v	DEFERRED TAX LIABILITY (NET)			
	As per last balance sheet	297.86		451.87
	Less: Transfer to Profit & Loss Account			
	towards current year deferred taxation	(101.24)		(154.01)
	Deferred tax liability (Net) consists of :		196.62	297.86
	a) Liabilities :- Tax on depreciation		295.77	367.71
	Less :			
	<ul> <li>b) Assets :- Tax on provisions in respect of expenditure which will be allowed under Income Tax Act, 1961 only on payment basis</li> </ul>		99.15	69.85
			196.62	297.86
			130.02	231.00

	VI	(a)	FIXED	ASSETS
--	----	-----	-------	--------

			Plant	Intellectual	Furniture,		As at	As at
Description	Land	Buildings	and	property	Fixtures &	Vehicles	31-Mar-07	31-Mar-06
		Ĵ	machinery	equipments	equipments			
COST OF ASSETS								
As at 01-04-2006	471.01	954.08	4,356.45	800.00	2,056.63	242.98	8,881.15	9,703.71
Additions	-	5.05	187.08	-	61.84	9.38	263.35	540.99
Sales / Transfers	-	-	11.14	-	4.44	69.81	85.39	1,363.55
Total	471.01	959.13	4,532.39	800.00	2,114.03	182.55	9,059.11	8,881.15
DEPRECIATION								
Upto 31-03-2006	-	488.07	2,986.70	259.67	1,336.82	95.01	5,166.27	4,332.09
For the year	-	53.39	259.88	76.00	277.18	35.39	701.84*	742.59
		541.46	3246.58	335.67	1614.00	130.40	5868.11	5074.68
Additional Depreciation	-	-	-	-	-	-	-	224.65 <b>•</b>
Sales / Transfers	-	-	11.14	-	4.44	38.03	53.61	133.06
Total	-	541.46	3,235.44	335.67	1,609.56	92.37	5,814.50	5,166.27
WRITTEN DOWN VALUE								
As at 31-03-2007	471.01	417.67	1,296.95	464.33	504.47	90.18	3,244.61	3,714.88
As at 31-03-2006	471.01	466.01	1,369.75	540.33	719.81	147.97	3,714.88	

Rupees in Lakhs

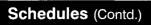
\* Includes Rs. 8.22 lakhs written down value of assets, arising out of physical verification

• Charged against extraordinary items of income during year ended 31/03/2006.



				Rupees in Lakhs
			As at	As at
			31.03.2007	31.03.2006
VI (	b) CAPITAL WORK-IN-PROGRESS (at cost)			
	Building (*)		152.54	144.47
	Plant and Machinery		•	5.07
			152.54	149.54
	(*) Rs.148.05 relates to Buildings on land on lease from a key management personnel and from a Company in which controlling interest is held.			
VII	INVESTMENTS (Long Term) - (at cost)	Face value		
	Trade - Quoted			
	14,840,000 equity shares of Rs 10 each in TVS Finance and Services Ltd, Chennai, fully paid up	1,484.00	1,484.00	1,484.00
		1,404.00	1,404.00	1,404.00
	Trade - Unquoted 15,27,255 Equity shares of Rs 10 each in Modular			
	Infotech Pvt. Ltd, Pune, fully paid up	152.73	152.73	152.73
	Trade - Unquoted - in subsidiary			
	50,000 Equity Shares of Rs.10 each in Sravanaa			
	Properties Limited, Chennai	5.00	5.00	5.00
	Application money paid to Sravanaa Properties Limited, Chennai pending allotment		50.00	
			1,691.73	1,641.73
	Market value of quoted Investments		1,721.44	1,777.83
VIII	INVENTORIES *			
	a) Raw Materials and components at cost		2,025.89	1,478.33
	b) Work-in-process at cost		138.57	148.57
	<ul> <li>Finished goods (at cost or market value whichever is lower)</li> </ul>		452.88	942.17
	d) Traded items at cost		396.58	200.87
	e) Goods-in-transit at cost		0.59	124.14
			3,014.51	2,894.08
	Ref Note 1-AS 2			
	* As certified by a Director			

<sup>\*</sup> As certified by a Director



VS

				Rupees in Lakhs
			As at	As at
			31.03.2007	31.03.2006
IX	SUNDRY DEBTORS - UNSECURED			
	Considered Good			
	a) Debts outstanding for a period exceeding six months	5,047.58		8.26
	b) Other debts	2,992.92		8,107.61
	,		8,040.50	8,115.87
	Considered Doubtful		0,040.30	0,110.07
	a) Debts outstanding for a period exceeding six months	139.34		69.65
	b) Other debts	4.17		-
	,		143.51	69.65
			8,184.01	8,185.52
	Less : Provision made for Doubtful debts		143.51	69.65
	Ref Note 4 ( c )		8,040.50	8,115.87
x	CASH AND BANK BALANCES			
	a) Cash and cheques on hand		175.63	143.08
	b) Balances with Scheduled Banks			
	i. Current accounts		28.85	49.21
	ii. Deposit accounts		148.37	128.22
	iii. Dividend accounts		17.20	16.17
	<ul> <li>c) Balances with Non-Scheduled Banks</li> <li>i. Current accounts</li> </ul>		3.61	1.03
			373.66	337.71
XI	LOANS AND ADVANCES - UNSECURED		· · · · ·	
	CONSIDERED GOOD			
	A. LOANS - Intercorporate Deposits		208.29	142.00
	B. ADVANCES			
	i) Advances recoverable in cash or in kind or for value	to be received	930.51	993.32
	ii)) Deposits		295.02	199.02
	<li>iii) Advance income tax paid and tax deducted at source (net of provisions made for Direct Taxes)</li>	e	227.51	132.74
			1,661.33	1,467.08
XII	CURRENT LIABILITIES			
	a) Sundry Creditors		4,285.01	4,297.10
	b) Unexpired Service Contracts		188.01	262.92
	c) Unpaid Dividend		* 17.20	16.17
	<ul> <li>d) Unpaid Fixed deposits &amp; interest thereon</li> </ul>		* 1.21	2.28
	e) Interest accrued but not due		2.99	3.17
			4,494.42	4,581.64
	* Amount to be credited to Investor Education			
	and Protection fund as and when due			



					Rupees in Lakhs
				As at	As at
				31.03.2007	31.03.2006
XIII	PRO\	/ISIONS			
	a) Pr	oposed Dividend		132.55	132.55
	b) Div	vidend Tax		22.53	18.59
	c) Wa	arranty		119.42	151.82
	d) Sta	aff benefit schemes		94.78	63.31
	e) Ot	hers		71.64	93.92
				440.92	460.19
				Year ended	Year ended
				31.03.2007	31.03.2006
ΧΙΧ	OTHE				
	a) Sa	ale of scrap		38.91	26.21
	b) Pr	ofit on sale of assets		2.62	6.93
	c) Mi	scellaneous income		430.51	589.36
				472.04	622.50
XV	WOR	MATERIALS AND COMPONENTS CONS K-IN-PROCESS AND FINISHED GOODS			
	-	AW MATERIALS AND COMPONENTS CONS	JMED	1 470 00	0.000.00
	a)	Opening stock		1,478.33	2,963.08
	b)	Add: Purchases		12,455.30	12,351.83
	C)	Less: Closing stock		13,933.63 2,025.89	15,314.91 1,478.33
	,	-			
	10	tal (A)		11,907.74	13,836.58
	B) (Iħ	NCREASE)/ DECREASE IN STOCKS			
	a)	Opening Stock			
		Work-in-process		148.57	249.64
		Finished Goods		942.17	606.90
			(i)	1,090.74	856.54
	b)	Closing stock:			
		Work-in-process		138.57	148.57
		Finished Goods		452.88	942.17
			( ii )	591.45	1,090.74
		Total (B)	[(i)-(ii)]	499.29	(234.20)
		naterials and components consumed,	( A . D )		10.000.00
	VVOLK-I	in-process and Finished goods	[A+B]	12,407.03	13,602.38



	Year ended	Year ended
	31.03.2007	31.03.200
XVI CONSUMPTION OF TRADED ITEMS		
a) Opening stock	200.87	383.90
b) Add: Purchases	4,589.42	1,937.82
	4,790.29	2,321.72
c) Less: Closing stock	396.58	200.8
Consumption of Traded Items	4,393.71	2,120.8
XVII SALARIES & WAGES, STORES CONSUMED AND OTHER EXPENSES		
a) Salaries, wages and allowances	2,155.07	2,226.90
b) Contribution to provident and other funds	206.48	197.2
c) Staff welfare expenses	359.52	421.2
d) Stores, spares and tools consumed	94.08	103.2
e) Power & fuel	121.17	135.0
f) Rent	209.80	208.0
(Includes Rs. 0.50 lakhs paid to Whole-time Director Last Year Rs. 0.50 lakhs)		
<ul><li>g) Rates and taxes</li><li>h) Repairs &amp; Maintenance</li></ul>	201.47	273.4
Buildings	166.90	162.8
Machinery	50.17	57.3
Other assets	89.46	82.2
i) Insurance	90.44	75.9
j) Directors sitting fees	1.68	1.8
k) Loss on sale of assets	1.02	2.7
) Audit fees	10.34	9.3
m) Other expenses	5,503.93	5,431.0
	9,261.53	9,388.4
KVIII INTEREST		
a) Fixed loans	193.18	239.5
b) Other loans (Net of recoveries)	570.92	360.7
	764.10	600.26
XIX Income from Extra-ordinary items (Net)		170.15



### Notes on accounts

			Rupees in Lakhs
		As at /Year ended	As at /Year ended
		31.03.2007	31.03.2006
XX	NOTES ON ACCOUNTS	_	

### **1 ACCOUNTING STANDARDS COMPLIANCE**

The financial statements have been prepared in accordance with the norms and principles prescribed in the Accounting Standards issued by the Institute of Chartered Accountants of India which are itemised below.

### AS - 1 Disclosure of accounting policies

The Company is following accrual basis of accounting on a going concern concept.

### AS - 2 Valuation of inventories

- a Raw materials, components, stores and spares and other trading products are valued at cost determined on weighted average basis. Work in process includes material cost and applicable direct overheads. Finished goods are valued at the aggregate of material cost and applicable direct and indirect overheads or market value whichever is lower.
- b Excise duty in respect of finished goods lying within the factory are included in valuation of inventories.
- c As per practice consistently followed, customs duty and countervailing duty payable on raw materials, components and finished goods lying in customs bonded warehouses is accounted for on debonding. Non-provision of this duty will not affect the profit for the year.

### AS - 3 Cash flow statements

Cash flow statement has been prepared under indirect method.

# AS - 4 Contingencies and Events occurring after the Balance Sheet Date

The company has sold the Contract Manufacturing Services business at Tumkur to Incap Contract Manufacturing Services Pvt Limited, Bangalore - subsidiary of Finland based Incap Corporation subsequent to the date of Balance Sheet. The effect of this sale on the financial position will be reflected in the financial year ending 31st March 2008.

Other than this, there are no contingencies and events after the Balance Sheet date that affect the financial position of the company. Contested liabilities and outstanding bank guarantees are disclosed by way of a note.



	As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
AS - 5 Net profit or loss for the Year, prior period items		
and changes in accounting policies		
a) Details of prior period items in Profit and Loss account		
Expenditure: Sales commission and discounts	123.58	-
b) Details of Extraordinary Items:		
1. Extra Ordinary Income: Profit on transfer of	-	3,332.97
Land & Building		
2. Debits to Extraordinary expenses include:		
a) Additional Depreciation/Amortisation		
- on tools & moulds	-	190.81
- on certain class of office equipments	-	11.86
- written down value of assets scrapped	•	21.98
b) Voluntary separation scheme expenses paid to certain	3.41	128.97
eligible employees		
b) Bad Debts/Irrecoverable advances written off	-	965.92
d) Write Down of Inventory		1 004 75
<ul> <li>Write down of cost of inventory after considering</li> </ul>	-	1,684.75
appropriate salvage value	alvoio	158.53
<ul> <li>Value of inventory written down based on agewise ar <b>fotal write down of inventory</b> </li> </ul>	alysis -	1,843.28
		1,040.20
AS - 6 Depreciation accounting		
a Depreciation on fixed assets is provided on straight line		
at the rates and in the manner prescribed in Schedule X		
Companies Act, 1956 with applicable shift allowance ex	cept:	
i) on computers (including printers, uninterruptible powe	er supply	
systems and computer accessories) and vehicles acq	uired on	
or after 01-04-1998, depreciation has been charged		
and 18% respectively on straight line method, which ar	re higher	
than the rates prescribed in Schedule XIV.		
ii) on capital expenditure on Buildings taken on lease dep	reciation	
has been charged at 20% on straight line method	which is	
higher than the rate prescribed in Schedule XIV	/ to the	
Companies Act, 1956.		
iii) on Intellectual property rights acquired on amalga	amation,	
depreciation has been charged at 9.5% per annur	n under	
straight-line method.		
iv) on Software acquired , depreciation has been charge	d at 50%	
per annum on pro - rata basis under straight line met		
v) on assets acquired whose actual cost does not		
Rs. 5,000 individually, depreciation has been provided		

•



	<u> </u>	Ac at Near and ad	Rupees in Lakh
		As at /Year ended 31.03.2007	As at /Year endec 31.03.2006
	<ul> <li>vi) From financial year 2005-06, tools and moulds which are three year old have been subject to depreciation @ 31.67% as against normal rate of 16.21%, so as to bring the written down value of such assets to 5% original cost.</li> </ul>		
	vii)On certain class of office equipments depreciation has been charged at 99% of its original cost on prorata basis, considering the useful life of asset as one year as against Schedule XIV rates applied hitherto.		
b	In respect of assets depreciated on straight line method which have been acquired on amalgamation / business transfer, depreciation is provided on the original cost of acquisition as appearing in thebooks of transferor companies.		
A	S - 7 Accounting for Construction contracts		
СС	ne company is not engaged in any Construction business overed by this Standard. S - 8 Accounting for Research and Development		
Tł	nis standard stands withdrawn as Accounting Standard 26 ntangible Assets has become mandatory.		
A	S - 9 Revenue recognition		
a	Income and expenditure are accounted on a going concern basis.		
L.	The company's income consists of income from sale of		
a	manufactured equipments, traded goods and after - sales service and income from Information technology (IT) related consultancy and services.		
	service and income from Information technology (IT)		
с	service and income from Information technology (IT) related consultancy and services. Sales is accounted net of excise duty, service tax and sales tax. Income from consultancy services and annual maintenence contracts are considered on accrual basis. Income from IT solutions are recognised depending upon		
c d	service and income from Information technology (IT) related consultancy and services. Sales is accounted net of excise duty, service tax and sales tax. Income from consultancy services and annual maintenence contracts are considered on accrual basis. Income from IT solutions are recognised depending upon the stage of completion of the project. Sale of products, income from services and other income		



			As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
ba h E>	asis of delivery of goo	gnised based on " LET Export "		
AS -	10 Accounting for fix	ked assets		
cost the d depro unde	net of cenvat and inc date the asset is p eciation. Technical kr er plant and machine	cost of acquisition or construction cludes expenditure incurred upto but to use, less accumulated now-how fees paid is capitalised ery. Temporary constructions / cd off in the same year.		
AS -	11 Accounting for ef	fects in foreign exchange rates		
pa re im ca bi or	arts and capital go tirement memos from nport of raw materials apital goods which ar Ils are yet to be receive	aw materials, components, spare odds are accounted based on banks. In respect of liabilities on s, components, spare parts and e in transit and where invoices / ed, the liability is accounted based e rate prevailing on the date of the		
re as cr di ra re	aceivables are translat at Balance Sheet da redited to respective fference between the ate on the date of in	ancy denominated liabilities and ted at exchange rates prevailing te, the difference being charged/ revenue or capital account. Any forward rate and the exchange acception of forward contract is t or premium over the period of		
Tr	s exposure in foreign o	ard exchange contracts to hedge		
	- Euro	Nil	Nil	202.32
	- Japanese Yen	40.834 million equivalent to Rs.151.83 lakhs	151.83	568.03
	- USD	5.364 million equivalent to Rs. 1846.02 lakhs	1,846.02	1,237.12

•



	As at /Year ended	As at /Year ended
	31.03.2007	31.03.2006
Foreign currency exposures not cove	•	
Forward exchange contracts as at 31st Man		
Euro 1.181 million equiva Rs. 684.05 lakhs	ent to 684.05	3.49
Japanese Yen 55.262 million equiv		3.49
Rs. 207.12 lakhs	207.12	261.82
USD 1.125 million equiva		201.02
Rs. 498. 42lakhs	498.42	295.59
2 Accounting for Government Grants		
<b>U</b>	And the	
mpany has received no government grants du t accounting Year	ring the	
3 Accounting for Investments		
nents are stated at cost. Provision for dimin	ution in	
s made only if such a decline is other than ter	nporary	
ppinion of the management.		
Accounting for amalgamation		
andard is not applicable to the company for t	he year	
eview.		
5 Accounting for Retirement benefits		
tributions to provident fund are made to a rece	ognised	
t in respect of excluded employees. In respect	ofother	
ployees the contribution is made to Emp	loyees	
vident Fund Organisation.		
ve Salary payable in respect of encashable le		
n provided for according to the service rule	s of the	
pany based on actuarial valuation.		
tributions to gratuity and superannuation f		
le to Life Insurance Corporation of India in acco	ordance	
the scheme framed by the corporation.		
Borrowing cost		
rowing costs are charged to revenue excep	t to the	
they are attributable to qualifying assets whether the second second second second second second second second	lich are	
ised. During the year under review there		
ing attributable to qualifying assets and he	nce no	
ing cost was capitalised.		
V Segment reporting		
he group of products sold and services rend	ered by	
mpany pertains to Information Technology	related	



Ru	hees	in	Lakhs
nu	1663		Lanio

	As at /Year ended	As at /Year ended
 	31.03.2007	31.03.2006

products and services, the operations of the company relate to a single reportable segment.

### AS - 18 Related party disclosure

Disclosure is made as per the requirements of the standard and as per the clarifications issued by the Institute of Chartered Accountants of India.

### AS -19 Leases

This standard is not applicable as the company does not have any finance lease agreement in force.

### AS - 20 - Earnings per share

Disclosure is made in the Profit and Loss account as per the requirement of the standard.

### AS - 21 Consolidated financial statements

Consolidated financial statements of the company and its wholly owned subsidiary (Sravanaa Properties Ltd., Chennai) are enclosed.

### AS - 22 Accounting for taxes on income

Provision for current tax is made after taking into consideration benefits admisssible under the provisions of Income Tax Act, 1961. Current tax is calculated as per provisions of Section 115 JB viz., Minimum Alternate Tax Deferred tax resulting from timing differences between book and taxable profit is accounted for, using the tax rates in force as on the balance sheet date. Deferred tax asset is recognised and carried forward only to the extent that there is reasonable certainity that the asset will be realised in future.

Details of deferred taxation are furnished in Schedule V.

# AS - 23 Accounting for Investments in Associates in Consolidated Financial Statements

Consolidated financial statements include the effect of accounting for investments in an associate - viz., TVS Finance and Services Limited, Chennai only. The audited financials of Modular Infotech Private Limited, Pune, which is an associate of the company have not been received on the date of finalisation of accounts and hence the effect of the same has not been considered.



 	Rupees in Lakhs
As at /Year ended	As at /Year ended
 31.03.2007	31.03.2006

### AS - 24 Discontinuing Operations:

None of the business operations are discontinued during the year under review and hence compliance with this standard does not arise. The company has sold its Contract Manufacturing Services business located at Tumkur to Incap Contract Manufacturing Services Pvt Limited, Bangalore subsidiary of Finland based Incap Corporation on 31st May 2007.

### AS - 25 Interim Financial Reporting

Quarterly financial results are published in accordance with the requirement of listing agreement with Stock Exchanges. The recognition and measurement principle as laid down in the standard have been followed in the preparation of these results.

### AS - 26 Intangible Assets

The company owns Intellectual Property Right relating to its service business and the carrrying amount thereof is disclosed in the schedule on Fixed assets. This would be amortised over the remaining period of 5 years and 9 months on a straight line method @ 9.5 % per annum.

### AS - 27 Financial Reporting of Interest in Joint ventures

This standard is not applicable to the company as the company does not have any joint venture interest.

### AS - 28 Impairment of Assets

As on the Balance Sheet date the carrying amounts of the assets net of accumulated depreciation is not less than the recoverable amount of such assets. Hence there is no impairment loss on the assets of the Company.

### AS - 29 Provisions, Contingent Liabilities and Contingent Assets

Contingent Liabilities are disclosed in Note No. 8

Contingent Assets which are likely to give rise to the possibility of inflow of economic benefits - NIL

Contested liabilities are disclosed in Note No. 9

Warranty cost on sale of products has been determined based on management estimates and historical data and provided for - Rs. 119.42 lakhs (Previous Year - Rs. 151.82 Lakhs).



			Rupees in Lakhs
		As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
2	Previous year figures have been regrouped wherever necessary to confirm to current year's classification.		
3	Land In terms of the agreement with Karnataka Industrial Areas Development Board, Bangalore, lands earlier acquired under lease-cum-sale basis have been purchased and the lands are now held as Freehold.		
4	Sundry debtors include		
	a Dues from companies under the same management within the meaning of Section 370 (1-B)		
	Sundaram-Clayton Limited, Chennai	6.11	-
	TVS Motor Company Limited, Chennai TVS Finance and Services Limited, Chennai	2.32 62.70	1.18 89.92
	Harita TVS Technologies Limited, Chennai	438.42	430.27
	b Sundry Debtors is net of Rs.1537.39 lakhs (Previous year		
	Rs.1872.41 lakhs) towards Securitised Receivables assigned to a Bank.	1,537.39	1,872.41
	<ul> <li>c Due from wholly owned subsidiary</li> <li>- Sravanaa Properties Limited, Chennai</li> </ul>	4,501.08	4,499.97
	Outstanding more than six months - Rs. 4500 lakhs (Previous Year Nil)		
5	Bank Balances Include		
	Amounts held with a non-scheduled bank viz., Industrial and	0.04	
	Commercial Bank of China, Shanghai Maximum balance held in the above bank account at any time	3.61	1.02
	during the year	13.28	11.13
6	Deposits include		
	Deposits with		
	a) Central excise	253.25	126.40
	b) Post Office & Telephones	3.17 11.36	3.17
	c) Sales tax	11.30	11.08
7	<b>Current Liabilities</b> Sundry Creditors include Amount Payable to Micro, Small and Medium Enterprises within the meaning of Micro Small Medium Enterprises Development Act, 2006.		
	Autoplast, Tumkur, Ace Trading Company, Chennai, Balaji Industries, Bangalore, Image Labels Pvt Ltd, Bangalore, Indo Coil System (P) Ltd., Bangalore, Laxmi Electronics Moulds &		

•



		Rupees in Lakhs
	As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
Precision Engineering (P) Ltd, Bangalore, M M Polymers, Chennai, Newman Press Private Ltd, Chennai, Polytec Packings India Pvt Ltd, Bangalore, Pavithra Toolings, Bangalor, R & S Associates, Tumkur, Sealwel, Neemuch, Screen Tech, Bangalore, Stypack Petro Products PLtd, Tirupathi, Sneha Packaging, Bangalore, Tumkur Precision Pressing Works, Tumkur, Unique Punch Systems (P) Ltd, Bangalore, Universal Technologies, Tumkur, Monarch Self Adhesive, Chennai, Axiom Energy Conversion, Hyderabad, Promptech Industrial Products, Faridabad, Axiom Energy Conversion Pvt. Ltd., Bangalore, Kaypee Electronics & Associates, Bangalore, Orion Metis, Bangalore.		
Based on the information received from Suppliers of Inputs/ Services, above enterprises were identified as covered by the provisions of Micro Small Medium Enterprises Development Act, 2006. In respect of delay in settlement of their bills, provision for Interest payable thereon has been made to the tune of Rs. 4.23 lakhs		
Interest provision on delayed payments made during the year	3.27	
Interest provision on balances remaining unpaid beyond 45 days as at 31.03.2007	0.96	-
List of Small scale Industrial units for whom outstanding is above 30 days and which have not fallen due for payment as payment term is more than 30 days	215.54	214.44
Autoplast, Tumkur, Ace Trading Company, Chennai, Balaji Industries, Bangalore, Image Labels Pvt Ltd, Bangalore, Indo Coil System (P) Ltd.,Bangalore, Laxmi Electronics Moulds & Precision Engineering (P) Ltd, Bangalore, M M Polymers, Chennai, Newman Press Private Ltd, Chennai, Polytec Packings India Pvt Ltd, Bangalore, Pavithra Toolings, Bangalor, R & S Associates, Tumkur, Sealwel, Neemuch, Screen Tech, Bangalore, Stypack Petro Products PLtd, Tirupathi, Sneha Packaging, Bangalore, Tumkur Precision Pressing Works, Tumkur, Unique Punch Systems (P) Ltd, Bangalore Universal Technologies, Tumkur, Monarch Self Adhesive, Chennai, Axiom Energy Conversion, Hyderabad, Promptech Industrial Products, Faridabad, Axiom Energy Conversion Pvt. Ltd., Bangalore, Kaypee Electronics &		

Associates, Bangalore, Orion Metis, Bangalore, Hi - Tech

Resistors Pvt Ltd., Bangalore.



			Rupees in Lakhs
		As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
8	Contingent liability not provided for:		
	a) On counter guarantee given to banks	358.43	381.09
	b) On letters of credit opened with banks	1,535.66	1,089.95
	c) On bills discounted	40.10	1.32
	d) Estimated amount of contracts remaining to be executed		
	on capital account	46.96	51.93
	e) On account of sale of receivables to a Bank covered by		
	a specific deposit	125.00	113.00
	f) Service tax	121.15	-
	g) Central Excise Duty	66.83	66.83
	h) Customs Duty	50.53	7.51
	i) Sales Tax	22.65	2.53
9	Liability disputed not provided for		
	a) Sales Tax	22.85	103.98
	b) Income Tax	120.39	225.59
	c) Differential interest debited by a bank	14.83	-
10	Audit fees consists of		
	a) Audit fees - As Auditors	7.50	7.00
	b) Taxation matters	0.75	0.75
	c) Certification fees	0.75	0.75
	d) Other Services	0.49	0.66
	e) Expenses	0.85	0.16
	Total	10.34	9.32
11	Other expenses include		
	a) Travelling & conveyance	627.91	579.49
	b) Communication expenses	245.98	254.08
	c) Carriage outwards	643.05	461.07
	d) Sales commission and discounts	1,294.19	1,347.19
	e) Other selling expenses	1,498.99	1,635.12
	f) Management service fees	280.60	234.67
	g) Staff training & Recruitment Consultancy	54.24	48.15
	h) Software & Data processing charges	170.45	160.70
	i) Provision for Bad and doubtful debts	73.86	69.65





		Rupees in La
	As at /Year ended 31.03.2007	As at /Year en 31.03.2
12 Details of Revenue/Capital Exper		
for "In house" R & D Unit:-		
	under the following heads of account	
Salaries, Wages & Allowances	121.63	159
Staff Welfare Expenses	1.21	(
Stores, spares & tools consumed	6.19	13
Rent	-	C
Repairs & Maintenance - Machin	ery <b>4.30</b>	-
Other Expenses :		
Travelling & Conveyance	15.58	2-
Communication Expenses	1.52	:
Printing & Stationary	0.16	(
Consultancy	2.14	4
Product Development	76.45	8-
Tools & Accessories	0.21	7
Stores Consumables	2.80	(
Consultancy & Technology	8.79	1.
Reliability Testing, Field Tests &	Trials 0.98	(
Miscellaneous Expenses	21.62	(
	263.58	313
b) Addition to Fixed assets :-		
Plant & Machinery	107.99	128
Office equipments		(
	107.00	
	107.99	128
13 Interest received on advances an	d deposits (Gross)	
netted against interest paid on loa	ans (Others)	
On Advances	19.14	10
On Deposits	8.68	28
From suppliers on early payment of	invoices 16.14	38
Others	13.66	4
Total	57.61	12
(TDS Rs.6.70 lakhs - last year Rs.6.		



-

			As at	/Year ended	As at /Year ende
				31.03.2007	31.03.200
	In accordance with the Board resolution dated 31st		-		
	and shareholders' special resolution dated 9th Au	-			
	Employee Stock Option Scheme 2003 (ESOP - 2003) during year ended 31/12/2003.	) was m	siluted		
	•••	00 000	horo of		
	As per the above scheme, the company issued 2,11,0 options to 26 eligible employees. Of this 9000 option				
	consequent to the resignation of an employee duri				
	31/12/2003. The total cost of the vesting of live option				
	the remaining 2,02,000 options was Rs. 50.10 lakhs. Th				
1	the excess of the market price viz., Rs. 94.80 per eq	uity sha	re over		
1	the issue price of Rs. 70/- per equity share as on the	"Grant	Date".		
(	On account of resignation of two employees during th	e period	ended		
	31st March 2005, six employees during the year end				
	2006 and an employee during the year ended 31s				
	Rs. 3.97 lakhs, Rs. 13.39 lakhs and Rs. 14.88 lakhs res	-	-		
	been reversed. Hence the revised total cost of vesting in respect of remaining 72,000 options is Rs. 17.86 la		options		
	During the current year, after charging a further sum o based on the Vesting Schedule' there is a credit to the				
	account amounting to Rs. 13.96 lakhs on account of	,			
	an employee. The balance of Rs. 0.04 lakhs will be	•			
t	the remaining vesting period as indicated below:				
	F	Rs. in la			
I	F Deferred Employee compensation account	Rs. in la			
[	F Deferred Employee compensation account Less: Charged to Profit and Loss account	ls. in la	khs		
I	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances		khs		
I	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003	23.65	<b>khs</b> 50.10		
[	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005		<b>khs</b> 50.10 		
[   -	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised	23.65	khs 50.10 <u>37.74</u> 1 <b>2.36</b>		
[   	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over	23.65	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward	23.65	khs 50.10 <u>37.74</u> 1 <b>2.36</b>		
     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over	23.65	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account	23.65	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees	23.65 14.09	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005	23.65 14.09	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
[     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005 During year ended 31st March 2006 13.39	23.65 14.09	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
[     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005 During year ended 31st March 2006 13.39 Amount credited to salaries,	23.65 14.09 3.97	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
[     	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005 During year ended 31st March 2006 13.39 Amount credited to salaries, wages and allowances (5.96)	23.65 14.09 3.97	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
[       	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005 During year ended 31st March 2005 During year ended 31st March 2006 13.39 Amount credited to salaries, wages and allowances (5.96) During year ended 31st March 2007 Amount credited to salaries, wages and allowances (13.96)	23.65 14.09 3.97 7.43	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36		
	F Deferred Employee compensation account Less: Charged to Profit and Loss account under Salaries, wages and allowances Year ended 31/12/2003 Period ended 31/03/2005 To be amortised Balance Carried over Balance brought forward Less: Cost of options lapsed on account of resignation of employees During period ended 31st March 2005 During year ended 31st March 2005 During year ended 31st March 2006 Amount credited to salaries, wages and allowances (5.96) During year ended 31st March 2007 During year ended 31st March 2007 During year ended 31st March 2007 Amount credited to salaries,	23.65 14.09 3.97 7.43	khs 50.10 <u>37.74</u> <b>12.36</b> 12.36 12.36		



		Rupees in Laki
	As at /Year ended 31.03.2007	As at /Year ende 31.03.200
		31.03.200
15 Related Party Disclosures as per Accounting Stand	lard - 18	
(a) LIST OF RELATED PARTIES Reporting Entity	: TVS Electronics Limited,	
hepoting Entry	Chennai	
Clause 3 (a)	Period	
Holding Company		
Sundaram - Clayton Limited, Chennai		
(Ultimate Holding Company)	1.4.2006 to 31.03.2007	
TVS Investments Limited, Chennai	1.4.2006 to 31.03.2007	
,		
Wholly owned Subsidiary		
Sravanaa Properties Limited, Chennai	1.4.2006 to 31.03.2007	
Fellow Subsidiary		
Anusha Investments Limited, Chennai	1.4.2006 to 31.03.2007	
Harita Stocks Limited, Chennai	1.4.2006 to 29.03.2007	
(merged with Anusha Investments Limited		
effective 30th March 2007)		
TVS Motor Company Limited, Chennai	1.4.2006 to 31.03.2007	
Sundaram Auto Components Limited, Chennai	1.4.2006 to 31.03.2007	
Auto (India) Engineering Limited, Chennai	1.4.2006 to 31.03.2007	
(since renamed as WABCO-TVS (India) Limited		
effective 3rd May 2007)		
Sundaram Investment Limited, Chennai	1.4.2006 to 31.03.2007	
Clause 3 (b)		
Associate Company		
Modular Infotech Private Limited, Pune	1.4.2006 to 31.03.2007	
Approvinte and Fallow Cycholdiams		
Associate and Fellow Subsidiary TVS Finance and Services Limited. Chennai	1.4.2006 to 31.03.2007	
rvs i mance and services climited, chemia	1.4.2000 10 31.03.2007	
Clause 3 (e)		
Controlling Interest by TVS Electronics Limited		
Harita TVS Technologies Limited, Chennai	1.4.2006 to 31.03.2007	
(Formerly known as Harita Infoserve Limited,		
Chennai)		
Harita Properties Limited, Chennai	1.4.2006 to 31.03.2007	
(Formerly known as Harita Engineering Services		
Private Limited, Chennai)		
Clause 3 (d)		
Key Management Personnel		
Mr Gopal Srinivasan	1.4.2006 to 31.03.2007	
	1.4.2006 to 31.03.2007	



			Rupees in Lakhs
· · · · · · · · · · · · · · · · · · ·		As at /Year ended 31.03.2007	As at /Year ended 31.03.2006
(b) Part	iculars of transactions with related parties		
i)	Purchases made		
	<i>Ultimate holding company</i> Sundaram Clayton Ltd, Chennai	194.28	-
	Associate and Fellow Subsidiary TVS Finance and Services Ltd, Chennai	10.44	-
	Associate Company Modular Infotech Private Limited, Pune	6.42	80.15
ii)	Services availed		
	Controlling Interest Harita TVS Technologies Limited, Chennai	119.82	21.68
	<i>Ultimate holding company</i> Sundaram Clayton Ltd, Chennai	281.96	267.58
	Associate Company Modular Infotech Private Lìmited, Pune	15.54	-
iii)	Transfer of Capital Assets		
	Wholly owned Subsidiary Sravanaa Properties Ltd , Chennai	-	4,500.00
iv)	Services rendered		
	Associate and Fellow Subsidiary TVS Finance and Services Ltd, Chennai	172.98	218.18
	Fellow subsidiary TVS Motor Company Limited, Chennai	49.66	74.81
	Sundaram Auto Components Limited, Chennai	3.96	3.25
	Holding company TVS Investments Limited, Chennai	-	12.53
	Ultimate holding company Sundaram Clayton Ltd, Chennai	49.30	27.60
	<i>Controlling Interest</i> Harita TVS Technologies Limited, Chennai	143.60	185.46
	Associate Company Modular Infotech Private Limited, Pune	-	2.95
v)	<b>Rent Received</b> <i>Ultimate holding company</i> Sundaram Clayton Ltd, Chennai	3.00	3.00
vi)	Rent paid		
	Controlling Interest Harita Properties Limited, Chennai	1.00	1.00
	Key Management Personnel Mr. Gopal Srinivasan	0.50	0.50
	Wholly owned Subsidiary Sravanaa Properties Ltd , Chennai	3.00	0.03



			Rupees in Lakhs
	As at	/Year ended 31.03.2007	As at /Year ended 31.03.2006
vii)	Remuneration to relatives of key management personnel	0.45	0.45
viii)	Interest received /accrued on Inter Corporate Deposits made during the current year Controlling Interest	10.10	11.00
ix)	Harita TVS Technologies Limited, Chennai Inter Corporate Deposits placed by the company during the current year	19.13	11.92
	Controlling Interest Harita TVS Technologies Limited, Chennai	116.28	197.00
X)	Inter Corporate Deposits received back		
	Controlling Interest Harita TVS Technologies Limited, Chennai	50.00	80.00
xi)	Interest paid on Inter Corporate Deposits received during the current year Fellow subsidiary		
	TVS Motor Company Limited, Chennai	2.86	-
xii)	Inter Corporate Deposits received by the company and paid back during the current year		
	Fellow subsidiary TVS Motor Company Limited, Chennai	500.00	-
xiii)	Amount outstanding as at Balance Sheet date		
	a) Sundry Debtors		
	Ultimate holding company Sundaram Clayton Ltd, Chennai	6.11	-
	Controlling Interest Harita TVS Technologies Limited, Chennai	438.42	430.27
	Associate and Fellow Subsidiary TVS Finance and Services Ltd, Chennai	62.70	89.92
	Wholly owned Subsidiary Sravanaa Properties Ltd , Chennai	4,501.08	4,499.97
	b) Sundry Creditors		
	Ultimate holding company Sundaram Clayton Ltd, Chennai	63.48	55.18
	Controlling Interest Harita TVS Technologies Limited, Chennai	0.70	-
	Fellow subsidiary TVS Motor Company Limited, Chennai	2.32	14.12
	Associate Company Modular Infotech Private Limited, Pune	3.16	4.94
	c) Inter Corporate Deposit outstanding		
	Controlling Interest Harita TVS Technologies Limited, Chennai	208.29	142.00



## 16 Information pursuant to the provisions of Part II of Schedule VI of The Companies Act, 1956

(vide notification dated 30th October 1973 of Department of Company Affairs, Government of India.)

Particulars		ar ended March 2007		Rs. <i>in lakh</i> : ended rch 2006
	Quantity	Value	Quantity	Value
I RAW MATERIALS & COMPONENTS CONSUMED 1 Raw Material & Intermediates & Components consumed				
<ul> <li>i) Integrated Circuits (Nos)</li> <li>ii) Miscellaneous Items (which do not individually account for more than 10% of the value of the</li> </ul>	40,80,209	1,489.82 10,917.21	59,95,916	2,031.20 11,571.18
consumption)		12,407.03		13,602.38

	Particulars	% of total consumption	Amount	% of total consumption	Amount
	2 Consumption of Raw materials & Components				
	a) Imported	53.14%	6,593.13	54.90%	7,467.31
	b) Indigenous	46.86%	5,813.90	45.10%	6,135.07
	Total	100.00%	12,407.03	100.00%	13,602.38
11	CONSUMPTION OF MACHINERY SPARES				
a)	Imported	11.62%	4.58	11.20%	4.41
b)	Indigenous	88.38%	34.82	88.80%	34.97
		100.00%	39.40	100.00%	39.38
Ш	IMPORTS (CIF VALUE)				
a)	Raw materials		57.27		36.68
b)	Spares, Stores and Components		6,702.66		8,082.16
C)	Capital goods		31.22		105.65
d)	Traded goods		1,529.84		1,480.86
	Total		8,320.99	1	9,705.35



					Ru	pees in Lakhs
				Year ended		Year ended
				31.03.2007		31.03.2006
	IV	OTHER EXPENDITURE IN FOREIGN CUR	RENCY			
		Salaries		21.34		19.91
		Staff Welfare		0.33		-
		Rent		4.57		5.47
		Rates & Taxes		1.30		-
		Repairs & Maintenance		0.91		4.02
		Travel		132.59		174.61
		Conveyance expenses		0.36		0.32
		Communication expenses		0.57		8.22
		Other selling expenses		2.44		2.10
		Training expenses		12.93		3.87
		Software & Data processing charges		1.58		0.03
		Consultancy, Legal fee & Retainers		61.07		179.56
		Testing charges		6.06		13.38
		Subscriptions		0.42		2.94
		Bank charges		0.03		0.48
	v	SALE BY CLASS OF GOODS	Quantity Nos.		Quantity Nos.	
		(a) Uninterruptible power supplies	58,195	5,748.50	77,119	5,093.10
		(b) Computer Peripherals	8,94,876	16,645.34	5,38,555	16,918.90
		(c) Income on Services rendered		1,878.89		1,439.68
		(d) Service, Spares & others		2,969.07		2,498.39
				27,241.80		25,950.08
VI	EA	RNINGS IN FOREIGN EXCHANGE				
	Ex	ports (on f.o.b. basis)		5,258.53		3,675.61
				5,258.53		3,675.61
VII	LIC	CENSED AND INSTALLED CAPACITY				

Information is not furnished in view of the abolition of the Industrial Licensing requirements

### Information pursuant to the provisions of Part II of Schedule VI of The Companies Act,1956 (Contd.) VIII. OPENING AND CLOSING STOCK OF GOODS PRODUCED AND QUANTITY PURCHASED DURING THE YEAR

### (Rs.In Lakhs)

	-	Year ended 31.03.2007				Year ended 31.03.2006						
			Production	/ Purchases					Production /	Purchases		
Description	Opening	g stock	meant	for Sale	Closin	ig stock	Opening stock		meant for Sale		Closing stock	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
	Nos		Nos		Nos		Nos		Nos		Nos	
(A) MANUFACTURED ITEMS												
a) Uninterruptible power supplies	4,803	208.04	2,74,985		4,015	154.50	7,704	207.64	74,218		4,803	208.04
b) Computer Peripherals	35,432	616.56	14,16,299		22,938	287.04	12,381	341.60	4,16,661		35,432	616.56
c) Others		117.57				11.34	-	57.66				117.57
		942.17		-		452.88		606.90	•		-	942.17
(B) TRADED ITEMS												
a) Computer Peripherals	3,774	72.34	2,18,862		24,898	154.17	1,861	207.22	146,858		3,774	72.34
b) Others		128.53				242.41		176.68				128.53
		200.87		4,589.42		396.58	383.90	-		1,937.82	-	200.87



# **Disclosure Statement**

### Disclosure made in terms of Clause 32 of the Listing Agreement with Stock Exchanges

	Particulars	Name of the Parent / Subsidiary / Associate Company	Amount outstanding as on 31/03/2007	Maximum amount due at any one time during the year	Remark
	losure in respect of loans and advan ng the year	ces/ Investments to Pa	arent / Subsidiary	/ Associate co	ompanie
1. 2. 3.	DANS AND ADVANCES** Loans and advances in the nature of loans made to Parent company Loans and advances in the nature of loans made to subsidiary Loans and advances in the nature of loans made to associates Loans and advances in the nature of loans made to firms/ companies in which the directors of the company (Formerly Harita Infoserve Limited, Chennai) are interested	Harita TVS Technologies Limited, Chennai	208.29	- 242.00	
B. IN	IVESTMENTS				
	Investments made in Parent company		-	-	
2.	Investments made in Associate company Modular Infotech Private Limited, Pune	TVS Finance and Services Limited, Chennai	1,484.00 152.73	1,484.00 152,73	
3	Investments made in Subsidiary company	Sravanaa Properties	52.73	5.00	
0.	(including application money pending allotment)	Limited, Chennai	50.00	50.00	

# (II) Disclosure in respect of loans and advances/ Investments by Parent / Subsidiary / Associate companies during the year

1 1
1
-

\*\* The above loans are subject to repayment schedule as agreed between the company and its loanee and are repayable within seven years and carry interest at agreed rates which are not less than interest stipulated in Section372A of the Companies Act, 1956.

Investment by the loanee in the shares of the parent company and the subsidiary company when the company has made a loan or advance in the nature of loan- Nil





# **Cash Flow Statement**

			Rupe	es in Lakhs
		Year ended	•	Year ended
		31.03.2007		31.03.2006
Α.	CASH FLOW FROM OPERATING ACTIVITIES			
	Profit before Tax and extraordinary items	185.63		118.06
	Adjustment for :			
	Depreciation 701.	84	967.24	
	Employee stock option expense (13.9	96)	(5.96)	
	Profit on sale of asset (2.6	52)	(6.93)	
	Loss on sale of asset 1.	02	2.77	
	Extra ordinary income net	-	170.15	
	Interest 764.	10 <b>1,450.38</b>	600.26	1,727.53
	Operating Profit before Working Capital changes Adjustment for :	1,636.01		1,845.59
	Inventories (120.4	43)	1,394.34	
	Sundry Debtors 75.	,	(1,899.56)	
	Loans and Advances (194.2		(164.30)	
	Current liabilities and provisions (136.5	,	910.43	
		(375.84)		240.91
	Cash generated from operations	1,260.17		2,086.50
	Interest paid (Net)	(764.10)		(600.26)
	Direct taxes paid net of provision	(75.00)		(118.62)
	Net cash from / (used in) Operating activities (A)	421.07		1,367.62
в.	CASH FLOW FROM INVESTING ACTIVITIES			
	Fixed assets	(263.35)		(540.99)
	Capital Work-in-Progress	(3.00)		(3.62)
	Investments	(50.00)		(5.00)
	Sale of fixed assets	33.37		67.62
	Net cash from / (used in ) investing activities (B)	(282.98)		(481.99)
c.	CASH FLOW FROM FINANCING ACTIVITIES			
	Repayment of Loans (Net)	49.00		(670.63)
	Dividend paid	(132.55)		(159.06)
	Corporate Dividend tax paid	(18.59)		(22.65)
	Net cash used in financing activities (C)	(102.14)		(852.34)
D.	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENT (A	+B+C) 35.95		33.29
	Opening cash and cash equivalents as at 01.04.2006	337.71		304.42
	Closing cash and cash equivalents as at 31.03.2007	373.66		337.71
No	tes			
1	The above statements have been prepared in indirect method.			
2	Cash and cash equivalent represents cash and bank balances.			

For and on behalf of the board

**GOPAL SRINIVASAN** 

**H LAKSHMANAN** 

Whole-time Director

Director

Chennai

June 23, 2007

S KANNAN Head-Corporate Accounts As per our report of even date annexed

For SUNDARAM & SRINIVASAN Chartered Accountants

**M BALASUBRAMANIYAM** 

Partner Membership No: F 7945

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# Balance Sheet Abstract and Company's General Business Profile

ł	<b>Registration Details</b>			
	Registration No.	3 2 9 4 1 0 F 1 9 9 5	State Code	1 8
	Balance Sheet Date	3 1 0 3 0 7		
11	Capital raised during t	the year (Amount in Rs. Thousa	ands)	
	Public Issue	NIL	Rights Issue	N I L
	Bonus Issue		Private Placement	N I L
111	Position of Mobilisation	on and Deployment of Funds (A	mount in Rs. Thousands	5)
	Total Liabilities	1 3 0 4 6 9 2	Total Assets	1 3 0 4 6 9 2
	Source of Funds			
	Paid-up Capital	1 7 6 7 2 8	Reserves & Surplus	237056
	Secured Loans	4 8 6 3 6 4	Unsecured Loans	404544
	Application of Funds			
	Net Fixed Assets	3 3 9 7 1 5	Investments	1 6 9 1 7 3
	Net Current Assets	7 9 5 8 0 4	Miscellaneous Expenditure	NIL
	Accumulated Losses	NIL		
IV	Performance of Comp	any (Amount in Rs. Thousands	)	
	Turn over +	2 7 7 1 3 8 4	Total Expenditure + -	2 7 5 2 8 2 1
	Profit before Tax**	1 8 5 6 3	Profit/Loss after Tax	1 8 5 7 6
	Earning per Share in Rs.	1.05	Divident Rate %	7.5
v	Generic Names of Thr	ee Principal Products/Services	of Company (as per mo	netary terms)
	Item Code No.	8 4 7 1 . 0 0		
	(ITC Code)	8 4 7 3 . 0 0		
		8 5 4 3 . 0 0		
	Product Description	COMPUTER PE	RIPHERALS	
		ITMANAGEME	NTSERVIC	ES
**	Includes Extraordinary item	s		
	For and on beha	If of the board	As per our repor	t of even date annexed

For SUNDARAM & SRINIVASAN

Chartered Accountants

### M BALASUBRAMANIYAM

Partner Membership No: F 7945

Chennai June 23, 2007

**GOPAL SRINIVASAN** 

Whole-time Director

S KANNAN Head-Corporate Accounts

**H LAKSHMANAN** 

Director

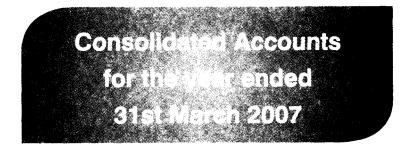


# Statement relating to Subsidiary

### Statement pursuant to Section 212 of the Companies Act, 1956 relating to Subsidiary

SI. No.	Particulars	Name of the Subsidiary Sravanaa Properties Limited
(1)	(2)	(3)
1.	Financial year of the Company	01.04.2006 to 31.03.2007
2.	Shares of the Subsidiary held by the Company on the above date	
	(a) Number and face value	50,000 Equity shares of Rs.10/-each fully paid-up
	(b) Extent of holding	100%
3.	Net aggregate amount of profits / (losses) of the Subsidiary for the above financial year of the Subsidiary not dealt with in the Company's accounts	
	(a) for the financial year of the Subsidiary – profit / (loss)	Rs.( 2.28) Lakhs
	(b) for the previous financial years since it became a Subsidiary	Rs. (4.40) Lakhs
4.	Net aggregate amount of profits / (losses) of the Subsidiary for the above Financial year of the Subsidiary dealt with in the Company's accounts	
	a) for the financial year of the Subsidiary – profit / (loss)	_
	(b) for the previous financial years since it became a Subsidiary	

For and on behalf of the Board



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### Auditors Report on Consolidated Accounts

We have audited the attached Balance Sheet of M/s. TVS Electronics Limited, "Jayalakshmi Estates, 29, Haddows Road, Chennai - 600 006 and its subsidiary as at 31<sup>st</sup> March, 2007 and also the related Profit and Loss Account and the Cash Flow Statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statement of Sravanaa Properties Limited, Chennai subsidiary company for the year ended 31<sup>st</sup> March 2007. These statements were audited by another firm of Chartered Accountants whose report has been furnished to us, and our opinion, so far as it relates to this company is based solely on the report of the other auditor.

We conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit and the report of other firm of auditors provide a reasonable basis for our opinion.

We report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard 21 "Consolidated Financial Statements" read with Accounting Standard 23 "Accounting for Investments in Associates in Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India, on the basis of the individual financial statements of TVS Electronics Limited, Chennai, its 100% subsidiary - Sravanaa Properties Limited, Chennai, and an associate company – viz., TVS Finance and Services Limited, Chennai. The Directors of the company have reported that the audited financials of another associate company viz., Modular Infotech Private Limited, Pune have not been received as on the date of finalisation of accounts and hence not considered while preparing the consolidated financial statements.

In our opinion, and based on our audit, the consolidated financial statements referred to above give a true and fair view of the financial position of TVS Electronics Limited and its subsidiary as at 31<sup>st</sup> March 2007 and of the results of their operations and their cash flows for the year then ended in conformity with the accounting principles generally accepted in India.

For SUNDARAM & SRINIVASAN Chartered Accountants

Chennai June 23, 2007 M BALASUBRAMANIYAM Partner Membership No. F7945



# Consolidated Balance Sheet as at 31st March 2007

SOURCES OF FUNDS Shareholders Funds Share Capital Reserves and Surplus Loan Funds Secured Loans Unsecured Loans	Schedule Number I II	1,767.28 240.26	As at 31.03.2007		As a 31.03.2006	
Shareholders Funds Share Capital Reserves and Surplus Loan Funds Secured Loans	I	-	51.05.2007		01.00.200	
Shareholders Funds Share Capital Reserves and Surplus Loan Funds Secured Loans		-				
Share Capital Reserves and Surplus Loan Funds Secured Loans		-				
Reserves and Surplus Loan Funds Secured Loans		-		1,767.28		
Loan Funds Secured Loans				254.22		
Secured Loans			2,007.54		2,021.50	
			_,		_,	
Unsecured Loans	111	4,863.64		3,522.82		
	IV	4,045.44		5,337.26		
			8,909.08		8,860.08	
Deferred Tax Liability (Net)	V		196.62		297.80	
Total			11,113.24		11,179.44	
APPLICATION OF FUNDS						
Fixed Assets	VI(a)					
Gross Block		10,271.15		10,053.96		
Less: Depreciation		5,817.08		5,172.08		
Net Block		4,454.07		4,881.88		
Goodwill on consolidation		0.83		0.83		
Capital Work-in-progress	VI(b)	152.54		149.54		
			4,607.44		5,032.25	
Investments	VII		153.05		153.05	
Current Assets, Loans & Advance	es					
Inventories	VIII	3,014.51		2,894.08		
Sundry Debtors	IX	3,539.42		3,615.87		
Cash and Bank Balances	Х	382.46		340.61		
Loans & Advances	XI	1,662.01		1,466.35		
	(a)	8,598.40		8,316.91		
Less: Current Liabilities & Provis	ions					
Current Liabilities	XII	4,495.47		4,581.73		
Provisions	XIII	440.92		460.19		
	(b)	4,936.39		5,041.92		
Net Current Assets	(a) - (b)		3,662.01		3,274.99	
Debit Balance in Profit and Loss Ac	count		2,690.74		2,719.15	
Total			11,113.24		11,179.44	
Notes on Accounts	XX					
For and on behalf of the board			As per our report of even date annex			
GOPAL SRINIVASAN	I LAKSHMANAN		For SUNDARAM & SRINIVAS			
Whole-time Director	Director			Chartered	Accountants	
					RAMANIYAN	

Chennai June 23, 2007 S KANNAN Head-Corporate Accounts W BALASUBRAMANIYAM Partner Membership No: F 7945



# Consolidated Profit and Loss account for the year ended 31st March 2007

			Rupees in Lakhs
	Schedule	Year ended	Year ended
	Number	31.03.2007	31.03.2006
INCOME			
Turnover (Gross)		29,109.01	28,223.08
Less : Excise duty collected		1,867.21	2,273.01
Turnover (Net)		27,241.80	25,950.07
Add : Other Income	XIV	472.04	622.50
Total - ( A )		27,713.84	26,572.57
EXPENSES			
Raw materials and components consumed,			
work-in-process & finished goods	XV	12,407.03	13,602.38
Consumption of traded Items	XVI	4,393.71	2,120.85
Salaries & Wages, stores consumed and other expenses	XVII	9,261.25	9,390.53
Interest	XVIII	764.10	600.26
Depreciation		704.39	742.62
Total - ( B )		27,530.48	26,456.64
Profit before Extraordinary items & Tax	A - B	183.36	115.93
Less: Extraordinary expenses (Non Recurring)	XIX		3,162.82
Profit before tax		183.36	(3,046.89)
Less : Provision for current taxation		26.11	34.00
Less : Provision for fringe benefit tax		75.00	91.00
Add: Provision for deferred tax written back		101.24	154.01
Profit after tax		183.49	(3,017.88)
Add: Balance brought forward from previous year		(2,719.15)	450.50
Add: Pro rata share of profit of an associate		-	0.99
Less:Tax relating to earlier years			(1.62)
Balance available for appropriation		(2,535.66)	(2,568.01)
Proposed Dividend		132.55	132.55
Tax on Dividend including surcharge		22.53	18.59
Balance carried to Balance Sheet		(2,690.74)	(2,719.15)
Total		(2,535.66)	(2,568.01)
Notes on Accounts	XX		
Nominal value of each share in Rupees		10	10
Basic and Diluted Earnings per share in Rupees be	efore Extraordinay item	1.04	0.83
Basic and Diluted Earnings per share in Rupees af	ter Extraordinay item	1.04	(17.07)

For and on behalf of the board

**GOPAL SRINIVASAN** 

Whole-time Director

**S KANNAN** 

As per our report of even date annexed

For SUNDARAM & SRINIVASAN Chartered Accountants

### M BALASUBRAMANIYAM Partner Membership No: F 7945

Chennai June 23, 2007

Head-Corporate Accounts

**H LAKSHMANAN** 

Director



# Schedules

				Ruj	pees in Lakhs
			As at		As at
			31.03.2007		31.03.2006
I. C	APITAL - PARENT COMPANY				
Α	uthorised				
2,	50,00,000 (last year 2,00,00,000) Equity shares of Rs.10	0 each	2,500.00		2,000.00
	sued, subscribed and paid-up	0 acab	1 767 00		1 767 00
1,	76,72,818 (last year 1,76,72,818) Equity shares of Rs.10	U each	1,767.28		1,767.28
М	f the above, 1,05,53,449 shares are held by I/s TVS Investments Ltd., Chennai, the Holding compan ast year 1,05,53,449)	у			
M is T	he shareholders of the company at the Extra-ordinary G leeting of the company held on 28th March 2007, appro sue of 36,00,000 warrants on preferential basis to VS Investments Ltd., Chennai with an exercisable optior to equity shares of Rs 10/- each.	ved the			
na Io	hus, the number of equity shares held prior to preferent amely 1,05,53,449 numbers of equity shares are subjec ock-in-period of 6 months from 26th February 2007 hich is the relevant date for preferential allotment		t  1,767.28		1,767.28
II. R	ESERVES AND SURPLUS				
С	apital Reserve - Parent Company		60.60		60.60
С	apital Reserve - on consolidation		0.04		0.04
S	hare Premium		1,281.92		1,281.92
In	vestment subsidy		15.00		15.00
G	eneral Reserve		349.58		349.58
Е	mployee Stock Options				
То	otal cost of Employee Stock Options viz., "Grants"	50.10		50.10	
Le	ess:Cost of Pending options lapsed	32.24		17.36	
N	et cost of options	17.86		32.74	
Le	ess : Cost to be amortised over remaining one vesting				
	period subsequent to the accounting period	0.04	17.82	0.96	31.78
-					
S	hare in loss of associate companies		(1,484.70)		(1,484.70)

### Consolidated Accounts of TVS Electronics Limited & its Subsidiary

				Rupees in Lakhs
			As at	As at
			31.03.2007	31.03.2006
Ш	SECURED LOANS			
	From Banks Secured by a first charge on all movable properties of the Company, present and future, a pari passu charge on the current assets of the Company by hypothecation of raw materials, components, work in process, finished goods, book debts, stores and spares and further secured by a second charge on immovable properties on a paripassu basis to the consortium of banks		4,863.64	3,522.82
			4,003.04	
IV	UNSECURED LOANS			
	From Banks - Long term		-	3,200.17
	- Short term		4,045.44	2,137.09
			4,045.44	5,337.26
V	DEFERRED TAX LIABILITY ( NET )			
	As per last balance sheet Less: Transfer to Profit & Loss Account	297.86		451.87
	towards current year deferred taxation	(101.24)		(154.01)
			196.62	297.86
	Deferred tax liability (Net) consists of :			
	a) Liabilities :-			
	Tax on depreciation		295.77	367.71
	Less :			
	<ul> <li>b) Assets :-</li> <li>Tax on provisions in respect of expenditure</li> </ul>			
	which will be allowed under Income Tax Act,			
	1961 only on payment basis		99.15	69.85
	- · ·		196.62	

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1	ELECTRONI	
Į	RONE	1
	<u> </u>	· ·

chedules (Contd.)

Rupees in Lakhs

# **Consolidated Accounts of TVS Electronics Limited & its Subsidiary**

### VI (a) FIXED ASSETS

	Land	Buildings	Plant and	Intellectual property	Furniture, Fixtures &	Vehicles	As at 31-Mar-07	As at 31-Mar-06
Description								
			machinery	equipments	equipments			
COST OF ASSETS								
As at 01-04-2006	1,562.15	1,035.75	4,356.45	800.00	2,056.63	242.98	10,053.96	9,703.71
Additions	44.25	5.81	187.08	-	61.84	9.38	308.36	540.99
Sales / Transfers	-	5.78	11.14	-	4.44	69.81	91.17	190.74
Total	1,606.40	1,035.78	4,532.39	800.00	2,114.03	182.55	10,271.15	10,053.96
DEPRECIATION								
Upto 31-03-2006	-	493.88	2,986.70	259.67	1,336.82	95.01	5,172.08	4,332.09
For the year	-	55.94	259.88	76.00	277.18	35.39	704.39*	742.62
		549.82	3246.58	335.67	1614.00	130.40	5876.47	5074.71
Additional Depreciation	-	-	-	-	-	-	-	224.65
Sales / Transfers	-	5.78	11.14	-	4.44	38.03	59.39	127.28
Total	-	544.04	3,235.44	335.67	1,609.56	92.37	5,817.08	5,172.08
WRITTEN DOWN VALUE								
As at 31-03-2007	1,606.40	491.74	1,296.95	464.33	. 504.47	90.18	4,454.07	4,881.88
As at 31-03-2006	1,562.15	541.87	1,369.75	540.33	719.81	147.97	4,881.88	

\* Includes Rs. 8.22 lakhs written down value of assets, arising out of physical verification

• Charged as extraordinary expense during year ended 31/03/2006.

### Consolidated Accounts of TVS Electronics Limited & its Subsidiary

# Schedules (Contd.)

;			Rupees in Lakhs
		As at	As at
		31.03.2007	31.03.2006
VI (b	) CAPITAL WORK-IN-PROGRESS (At cost)		
	Building (*)	152.54	144.47
	Plant and Machinery	-	5.07
		152.54	149.54
	(*) Rs.148.05 relates to Buildings on land on lease from		
	a key management personnel and from a Company		
	in which controlling interest is held.		
VII	INVESTMENTS (Long Term) - (At Cost)		
	Quoted Investment Trade	1,484.00	1,484.00
	Less: Share in loss of associate company	1,484.00	1,404.00
	restricted to cost of investment	(1,484.00)	(1,484.00)
	Unquoted Investment		
	Trade	152.73	152.73
	Add : Pro-rata equity interest in associate	0.32	0.32
		153.05	153.05
	Market value of quoted Investments	1,721.44	1,777.83
VIII	INVENTORIES *		
	a) Raw Materials and components at cost	2,025.89	1,478.33
	b) Work-in-process at cost	138.57	148.57
	c) Finished goods (at cost or market value		
	whichever is lower)	452.88	942.17
	d) Traded items at cost	396.58	200.87
	e) Goods-in-transit at cost	0.59	124.14
		3,014.51	2,894.08
	Ref Note 1-AS 2		

\* As certified by a Director





Schedules (Contd.)

			As at	As a
			31.03.2007	31.03.2006
Х	SUNDRY DEBTORS - UNSECURED			
	Considered Good			
	a) Debts outstanding for a period exceeding six months			
	- Considered Good	547.58		8.26
	- Considered Doubtful	139.34		69.6
			686.92	77.9
	b) Other debts		000.32	11.5
	- Considered Good	2,991.84		3,607.6
	- Considered Doubtful	4.17		-,
			2,996.01	3,607.61
			2,330.01	
			3,682.93	3,685.52
	Less : Provision made for Doubtful debts		143.51	69.65
			3,539.42	3,615.87
κ	CASH AND BANK BALANCES			
	a) Cash and cheques on hand		175.65	143.09
	b) Balances with Scheduled Banks			
	i. Deposit accounts		37.63	128.22
	ii. Current accounts		148.37	52.10
	iii. Dividend accounts		17.20	16.17
	c) Balances with Non-Scheduled Banks			
	Current accounts		3.61	1.03
			382.46	340.61
KI	LOANS AND ADVANCES - UNSECURED			
	CONSIDERED GOOD			
	A. LOANS - Intercorporate Deposits		208.29	142.00
	B. ADVANCES			
	<ul> <li>Advances recoverable in cash or in kind or for value t</li> <li>Demosite</li> </ul>	o be received	930.51	993.32
	<ul> <li>ii)) Deposits</li> <li>iii) Advance income tax paid and tax deducted at source</li> </ul>		295.02	199.02
	(net of provisions made for Direct Taxes)		228.19	132.01
			1,662.01	1,466.35
KII	CURRENT LIABILITIES			
	a) Sundry Creditors		4,286.06	4,297.19
	b) Unexpired Service Contracts		188.01	262.92
	c) Unpaid Dividend		* 17.20	16.17
	<ul> <li>Unpaid Fixed deposits &amp; interest thereon</li> </ul>		* 1.21	2.28
	e) Interest accrued but not due		2.99	3.17
			4,495.47	4,581.73

\* Amount to be credited to Investor Education and Protection fund as and when due

# Consolidated Accounts of TVS Electronics Limited & its Subsidiary

# Schedules (Contd.)

		······································		Δ+	Rupees in Lakhs
				As at	As at
				31.03.2007	31.03.2006
XIII	PROV	/ISIONS			
	a) Pro	oposed Dividend		132.55	132.55
	b) Div	vidend Tax		22.53	18.59
	c) Wa	arranty		119.42	151.82
	d) Sta	aff benefit schemes		94.78	63.31
	e) Ot	hers		71.64	93.92
				440.92	460.19
				Year ended	Year ended
				31.03.2007	31.03.2006
٩v	ОТНЕ				
	a) Sa	le of scrap		38.91	26.21
	b) Pro	ofit on sale of assets		2.62	6.93
	c) Mi	scellaneous income		430.51	589.36
				472.04	622.50
«۷	WOR	MATERIALS AND COMPONENTS CONS K-IN-PROCESS AND FINISHED GOODS AW MATERIALS AND COMPONENTS CONSU			
	a)	Opening stock		1,478.33	2,963.08
	, b)	Add: Purchases		12,455.30	12,351.83
	-,			13,933.63	15,314.91
	c)	Less: Closing stock		2,025.89	1,478.33
	To	tal (A)		11,907.74	13,836.58
	B) (IN	NCREASE)/ DECREASE IN STOCKS			
	a)	Opening Stock			
		Work-in-process		148.57	249.64
		Finished Goods		942.17	606.90
			(í)	1,090.74	856.54
	b)	0			
		Work-in-process		138.57	148.57
		Finished Goods		452.88	942.17
			( ii )	591.45	1,090.74
		Total (B)	[(i)-(ii)]	499.29	(234.20
		naterials and components consumed, in-process and Finished goods	[A+B]	12,407.03	13,602,38
		Freedow and the second goodo	[,,,,,,]		



Schedules (Contd.)

			Rupees in Lakhs
		Year ended	Year ended
		31.03.2007	31.03.2006
κνι	CONSUMPTION OF TRADED ITEMS		
	a) Opening stock	200.87	383.90
	b) Add: Purchases	4,589.42	1,937.82
		4,790.29	2,321.72
	c) Less: Closing stock	396.58	200.87
	Consumption of Traded Items	4,393.71	2,120.85
(VII	SALARIES & WAGES, STORES CONSUMED AND OTHER EXPENSES		
	a) Salaries, wages and allowances	2,155.07	2,226.90
	b) Contribution to provident and other funds	206.48	197.20
	c) Staff welfare expenses	359.52	421.28
	d) Stores, spares and tools consumed	94.08	103.24
	e) Power & fuel	121.17	135.01
	f) Rent	206.80	207.97
	(Includes Rs. 0.50 lakhs paid to Whole-time Director Last Year Rs. 0.50 lakhs)		
	g) Rates and taxes	202.59	275.50
	h) Repairs & Maintenance		
	Buildings	166.90	162.80
	Machinery	50.17	57.34
	Other assets	89.46	82.2
	i) Insurance	90.44	75.94
	j) Directors sitting fees	1.68	1.88
	k) Loss on sale of assets	1.02	2.77
	I) Audit fees	10.44	9.42
	m) Other expenses	5,505.43	5,431.07
	INTEREST	9,261.25	9,390.53
VIII			660 <b>-</b>
	a) Fixed loans b) Other loans (Net of recoveries)	193.18 570.92	239.51 360.75
	b) Other loans (Net of recoveries)	764.10	600.26
IX	Extra-ordinary Expenses (non-recurring)	704.10	
	a. Inventory write down	-	1,843.28
	b. Payments under Voluntary separation scheme	-	128.97
	c. Bad Debs written off	-	888.26
	d. Loans & Advances written off	-	77.66
	e. Additional Depreciation on Fixed assets and		
	Write off of Fixed assets scrapped	-	224.65
	Extra-ordinary Expenses (non-recurring) - Total		3,162.82

### **Consolidated Accounts of TVS Electronics Limited & its Subsidiary**

# **Cash Flow Statement**

					Rupees in Lakhs
				Year ended	Year ended
		<u></u>		31.03.2007	31.03.2006
Α.	CASH FLOW FROM OPERATING ACTIVIT	ES			
	Profit before Tax and extraordinary items			183.36	(3,046.89)
	Adjustment for :				
	Depreciation		704.39		967.27
	Employee stock option expense		(13.96)		(5.96)
	Profit on sale of asset		(2.62)		(6.93)
	Loss on sale of asset		1.02		2.77
	Interest		764.10	1,452.93	600.26 1,557.41
	Operating Profit before Working Capital char	nges		1,636.29	(1,489.48)
	Adjustment for :				
	Inventories		(120.43)		1,394.34
	Sundry Debtors		76.45		1,433.41
	Loans and Advances		(195.66)		(164.30)
	Current liabilities and provisions		(135.58)		910.43
				(375.22)	3,573.88
	Cash generated from operations			1,261.07	2,084.40
	Interest paid (Net)			(764.10)	(600.26)
	Direct taxes paid net of provision			(75.00)	(118.62)
	Net cashfrom / (used in) Operating activities	(A)		421.97	1,365.52
В.	CASH FLOW FROM INVESTING ACTIVITIE	S			
	Fixed assets			(308.36)	(540.99)
	Capital Work-in-Progress			(3.00)	(3.62)
	Sale of fixed assets			33.38	67.62
	Net cash from / (used in ) investing activities	(B)		(277.98)	(476.99)
c.	CASH FLOW FROM FINANCING ACTIVITI	ES			
	Repayment of Loans (Net)			49.00	(670.63)
	Dividend paid			(132.55)	(159.06)
	Corporate Dividend tax paid			(18.59)	(22.65)
	Net cash used in financing activities	(C)		(102.14)	(852.34)
D.	NET INCREASE(DECREASE)IN CASH AN	D			
	CASH EQUIVALENT (A+B+C)			41.85	36.19
	Opening cash and cash equivalents as at 01	.04.2006		340.61	304.42
	Closing cash and cash equivalents as at 31.			382.46	340.61
No	tes				
1	The above statements have been prepared i	n indirect metho	d.		
2	Cash and cash equivalent represents cash a				
	For and on behalf of the board	···· · · ·	As	per our report	of even date annexed
GC	OPAL SRINIVASAN H LAKSH	MANAN			RAM & SRINIVASAN
14/4	ola tima Director				Shartered Accountants

Whole-time Director

Director

Chennai June 23, 2007

**S KANNAN** Head-Corporate Accounts Chartered Accountants

### **M BALASUBRAMANIYAM**

Partner Membership No: F 7945





### Accounting Policies adopted in the preparation of Consolidated Accounts

### A. Priniciples of Consolidation

The consolidated accounts relate to TVS Electronics Limited, Chennai (parent company) and its 100% subsidiary company – Sravanaa Properties Limited, Chennai and have been prepared in accordance with Accounting Standard 21 " Consolidated Financial Statements" read with Accounting Standard 23 " Accounting for Investments in Associate in Consolidated Financial Statements " issued by the Institute of Chartered Accountants of India.

The consolidated accounts have been prepared based on line by line consolidation by adding together the book values of like items of assets, liabilities, income and expenses as per the accounts of the parent company and its subsidiary company (duly certified by its auditor) Intra Group balances/Intra Group transactions have been eliminated. The consolidated accounts have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible, in the same manner as the parent company's individual accounts.

The excess of cost of parent company's investments over parent company's share of equity in subsidiary is treated as goodwill.

The Directors of the company have reported that the audited financials of the other associate company viz., Modular Infotech Private Limited, Pune, have not been received as on the date of finalisation of accounts and hence not considered while preparing the consolidated financial statements.

### B. Details of subsidiary company considered in the consolidated accounts:

Name of the subsidiary	Country of	Shareholding	Extent of Holding
	Incorporation	as on	(%)Direct
Sravanaa Properties Limited, Chennai	India	31.03.2007	100%

### C. Other significant accounting policies:

Accounting Standards 1 to 29 (to the extent applicable) issued by the Institute of Chartered Accountants of India have been duly considered while preparing the accounts of both holding and subsidiary company and the same have been explained in detail in the notes on accounts of the respective companies which may be referred to. Notes to Accounts annexed to respective financial statements form part of this Consolidated financial statement.

# SUBSIDIARY SRAVANAA PROPERTIES LIMITED

# SRAVANAA PROPERTIES LIMITED

### **Board of Directors**

H Lakshmanan R S Raghavan R Jagannathan

### Bankers

Central Bank of India Nungambakkam Branch Chennai - 600 006.

### Auditors

Raghu & Gopal Chartered Accountants, 48, Luz Church Road, Mylapore, Chennai - 600 004.

### **Registered Office**

"Jayalakshmi Estates", 29, Haddows Road, Chennai - 600 006.

# **Directors' Report**

The Directors have pleasure in presenting the Fifth Annual Report and the audited statements of accounts for the year ended 31<sup>st</sup> March, 2007

### FINANCIAL RESULTS

(Rupees in Lakhs)

Particulars	Year ended 31st March, 2007	Year ended 31st March, 2006	
Income	3.00	10.15	
Expenditure	5.27	2.28	
Profit / (Loss) before tax	(2.27)	7.87	
Provision for tax	-	0.73	
Profit /(Loss) after tax	(2.27)	7.14	
Tax relating to earlier years	0.01	·	
Profit/(Loss) brought forward from previous year	(2.95)	(10.08)	
Profit/(Loss) carried to balance sheet	(5.23)	(2.95)	

### DIVIDEND

As there are no disposable surplus, Directors do not propose any dividend during the year.

### **OPERATIONS**

The Company is in the process of exploring various opportunities to economically benefit from the property at Nandambakkam which it acquired last year.

### DIRECTORS

Mr. R S Raghavan, Mr. H Lakshmanan and Mr. R Jagannathan, Directors retire and being eligible offer themselves for re-appointment.

### AUDITORS

M/s. Raghu and Gopal, Chartered Accountants, Chennai, the Auditors of the Company retire at the ensuing Annual General Meeting and are eligible for re-appointment.

### STATUTORY REQUIREMENTS

The company is engaged in the business of property development and related business and hence the provisions of Section 217(1)(e) of the Companies Act, 1956 does not apply.

As there are no employees in the company, the requirement of furnishing information under Section 217(2A) of the Companies Act, 1956 does not apply

### DIRECTORS' RESPONSIBILITY STATEMENT

In terms of Section 217(2AA) of the Companies Act, 1956, the Directors hereby state that

- in the preparation of the annual accounts, the applicable Accounting Standards had been followed along with proper explanation relating to material departures;
- the Directors had selected such Accounting Policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and a fair view of the state of affairs of the Company at the end of the financial year (namely 31st March, 2007) and of the loss of the Company for that year;
- iii) the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) the Directors had prepared the annual accounts on a going concern basis

For and on behalf of the Board

Chennai	H LAKSHMANAN	R S RAGHAVAN
June 18, 2007	Director	Director

# Auditors' Report

### Auditors' Report to the Members of Sravanaa Properties Ltd, Chennai

We have audited the attached Balance Sheet of M/s. Sravanaa Properties Ltd, Chennai - 600 006 as at March 31, 2007 and the Profit and Loss Account for the year ended on that date annexed thereto. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- 1. We have conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we give in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 3. Further to our comments in the Annexure referred to in paragraph 2 above, we report that :
  - (a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of accounts as required by law have been kept by the company so far as appears from our examination of such books;

- (c) The Balance Sheet and the Profit and Loss Account referred to in this report are in agreement with the books of account;
- (d) The Balance Sheet and the Profit and Loss account dealt with by this report comply with the Accounting Standards specified by the Institute of Chartered Accountants of India, referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
- (e) On the basis of written representations received from the directors of the company as on March 31, 2007 and taken on record by the Board of Directors, we report that no director is disqualified as on March 31, 2007 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956 on the said date.
- (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in the case of Balance Sheet, of the state of affairs of the company as at March 31, 2007.
  - (ii) in the case of Profit and Loss Account, of the loss of the company for the year ended on that date.

For RAGHU & GOPAL Chartered Accountants

Chennai June 18, 2007 A GOPAL Partner Membership No. 9035

# Annexures to the Auditors' Report

### Annexure referred to in our report of even date on the accounts for the year ended March 31, 2007

In terms of the information and explanations given to us and the books and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state as under:

- The company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets. Viz Land and Buildings.
- Being a Property development Company, the matters in connection with verification, reporting and all other related matters on inventory are not applicable.
- During the year the company has not granted any loans to a company listed in the register maintained under Section 301 of the Companies Act, 1956.
- 4. In our opinion, there are adequate internal control procedures commensurate with the size of the company and the nature of its business, for the purchase of fixed assets and for its business activities. In our opinion, there is no continuing failure to correct major weaknesses in internal control.
- a. According to the information and explanations given to us, we are of the opinion, that the transactions that need to be entered in the register maintained under Section 301 of the Companies Act, 1956, have been so entered.
  - b. In our opinion and according to the information and explanations given to us, there are no transactions of the nature referred to and required to be entered in the register maintained under Section 301 of the Companies Act, 1956.
- The company has not accepted deposits from the public for the financial year 2006-2007.
- In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- Being a Property Development Company, the maintenance of cost records as prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956 is not applicable to the company.

- 9. The Company has no employee. The Company also has no undisputed statutory dues remaining unpaid .
- 10. The Company was incorporated only on 28/08/2002 and therefore Clause X of para 4 is not applicable.
- 11. The company has not defaulted in repayment of dues to any financial institutions or banks.
- 12. In our opinion and according to the information and explanations given to us, the company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities. Hence, the question of maintenance of records or reporting on deficiencies does not arise.
- 13. The company is not a chit fund, nidhi or mutual benefit fund / society. Therefore, the provisions of Clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 14. In our opinion, during the year under audit, the company did not engage in trading in shares, securities and debentures.
- 15. The company has not given any guarantee for loans taken by others from banks or financial institutions.
- 16. In our opinion, the company has not availed any term loans.
- 17. According to the information and explanations given to us and on overall examination of the balance sheet of the company, we report that no funds raised on short-term basis have been used for long term investments and vice versa.
- 18. The Company has not issued any debentures.

Chennai

June 18, 2007

19. To the best of our knowledge and according to the information and explanations given to us during the course of checks carried out by us and according to the nature of Company's business, no material fraud on or by the company has been noticed by us or reported to us during the year under report.

### For RAGHU & GOPAL

Chartered Accountants A GOPAL Partner Membership No. 9035

# Balance Sheet as at 31st March 2007

i					Rupees
	Sche Nun	edule nber	As 31.03.200	-	As a 31.03.2006
SOURCES OF FUND	s				
	-				
1 Shareholders' Fund				-	
Capital Share Application m	onev 1		5,00,00 5,000,00		5,00,00
ondre Applieddon m	uncy			_	
			55,00,00		5,00,000
APPLICATION OF FI	JNDS				
1. Fixed Assets	2	2			
Gross Block		45,45,00,	570		
Less : Depreciatior	1	2,58,	. · · ·		
Net Block			45,42,42,56	63	44,99,97,222
2. Current Assets, loa	ns and advances				
Cash and Bank bala		8 <b>8,79</b> ,	369	2,90,155	
Loans and Advance	6 4	• <u>68,</u>	044		
		9,47,	913	2,90,155	
Less : Current Liab	lites and Provisions				
Current Liabilit	es s	5 <b>45,02,12,</b>	971	45,00,09,188	
Provisions				73,000	
Net Current Assets			(44,92,65,05	B)	(44,97,92,033
3. Profit and Loss acc	ount		522,49	5	2,94,811
			55,00,00	0	5,00,000
Notes on Accounts	7	7			
					· · · · · · · · · · · · · · · · · · ·
	For and on	behalf of the boa	ard	For RA	ort of even date
Chennai	H LAKSHMANAN	R	S RAGHAVAN		A GOPAI Partne
June 18, 2007	Director		Director	Memb	ership No. 903

June 18, 2007

Director

# Profit & Loss account for the year ended 31st March 2007

<u>.</u>	0 - 1					Rupee
	Schedule Number		Year ended 31.03.2007		Year ended 31.03.2006	
	Number		31.03.2007		31.03.2000	
NCOME						
Realisation on sale of land and transfer of development rights				-	4,99,00,000	
Less : 'Expenditure						
Land and Development rights in immovable properties						
Balance brought Forward				6,02,75,572		
Development expenses incurred during the period				25,00,000		
Closing balance			-		6,27,75,572	
Loss on sale of land and transfer o development rights	f				1,28,75,572	
Less : Loss transferred under terms of purchase	6		-		1,28,75,572	
Other income-Rent			3,00,000			3,33
Credit Balances written back			-			10,12,13
			3,00,000			10,15,46
Administrative and Other Expenses	6	2,71,271			2,25,924	
Depreciation		2,55,229			2,778	
		<u></u>	5,26,500			2,28,70
Profit / (Loss) before tax			(2,26,500)			7,86,76
Provision for tax						
Current Tax		-	-			73,00
Deffered Tax		-				
Tax relating to earlier Years		1,184	1,184			
Profit / (Loss) after tax			(2,27,684)			7,13,76
Loss brought forward			2,94,811			10,08,57
Loss carried to Balance Sheet			5,22,495			2,94,81
Notes on Accounts	7					

For and on behalf of the board

As per our report of even date For **RAGHU & GOPAL** *Chartered Accountants* **A GOPAL** *Partner* Membership No. 9035

Chennai June 18, 2007 H LAKSHMANAN Director R S RAGHAVAN Director

# Schedules

		As at / Year ended	As at / Year ended
		31st March, 2007	31st March, 2006
1. S			
Α	uthorised		
2	20,00,000 Equity shares of Rs.10 each	2,00,00,000	2,00,00,000
ls	sued, subscribed and paid-up		
	0,000 equity shares of Rs.10 each fully paid	5,00,000	5,00,000
	All the shares are held by the holding company of VS Electronics Limited and its nominee)		
	,	50.00.000	
5	hare Application Money	50,00,000	0
		55,00,000	5,00,000
3. C	ASH AND BANK BALANCES		
С	ash on Hand	2,450	800
B	alance with Schedule bank in Current Account	8,77,419	2,89,355
		8,79,869	2,90,155
4. L	OANS AND ADVANCES		
A	dvances		-
Та	ax Deducted and Source & Advance Tax-(NET)	68,044	-
		68,044	
5. C	URRENT LIABILITIES AND PROVISIONS		
с	urrent Liabilities		
S	undry Creditors	45,02,12,971	45,00,09,188
	Due to Holding Company-TVS Electronics Ltd		
-	rovisions		
F	or taxation		73,000
		45,02,12,971	45,00,82,188
6. A	DMINISTRATIVE AND OTHER EXPENSES		
in	nterest and Bank Charges	10,224	12,418
R	ates and Taxes	1,11,606	2,03,200
A	udit fees	10,000	10,000
Pi	rinting and Stationery	32,296	306
	ronsultancy	5,000	-
М	liscellaneous Expenses	1,00,107	-
С	onveyance	2,038	
		2,71,271	2,25,924

# Schedules (Contd.)

### 2. FIXED ASSETS

		GROSS BLOCK (AT COST)			DEPRECIATION BLOCK			NET BLOCK	
S.No.	Particulars	As at 1/4/2006	Additions	As at 31/3/2007	Up to 1/4/2006	Depreciation	Total as at 31/3/2007	As at 31/3/2007	<b>As at</b> 1/4/2006
1	Land	44,24,11,231	44,24,673	44,68,35,904	-	-	-	44,68,35,904	44,24,11,231
2	Buildings	75,88,769	75,897	76,64,666	2,778	2,55,229	2,58,007	74,06,659	75,85,991
	Total	45,00,00,000	45,00,570	45,45,00,570	2,778	2,55,229	2,58,007	45,42,42,563	44,99,97,222
	Previous Year Figures	45,00,00,000	-	45,00,00,000	-	2,778	2,778	44,99,77,222	-

Rupees

85

## **Notes on Accounts**

### 7. Notes forming part of accounts for the period ended 31st March 2007

- a. The Directors have waived their sitting fees.
- b. The Company adopts completed contract basis for the purpose of recognition of income from property development.
- c. The company follows mercantile system of accounting.
- d. The company's investment in Land and Building represents its acquisitions under a transfer from the holding company.
- e. Depreciation on buildings is provided under straight line method at the rates prescribed under schedule XIV of the Companies Act , 1956

f.	Audit Fees	31/3/2007	31/3/2006
	Towards statutory audit	4,000	5,000
	Towards Tax audit	1,000	•
	Reimbursement of out of pocket expenses	5,000	5,000

- g. The Company has no employee. The Company has also not incurred any expenditure in the nature of "fringe benefits". Therefore no provision has been made towards fringe benefit tax.
- h. The Company has no Tax liability either under normal provisions or under Section 115-JB of the Income Tax Act, 1961
- i. There are no timing differences in the computation of Income for Tax purposes and book.. Since therefore there are no deferred tax liability or asset.
- j. The Accounting Standards, to the extent they are applicable, have been complied with.
- k. There are no dues payable to Small Scale Industrial Undertakings
- Miscellaneous expenses under Administrative and other expenses includes Seminar Expenses Rs 1,00,000/-(31.03.06 -NIL)
- m. Sundry creditors includes amount due to the Holding Company TVS Electronics Ltd Rs 45,01,08,494 (31.03.06-44,99,96,667)
- n. Tax deducted at source -Rent Rs 68,044 (31.03.06 -NIL)
- o Related Party Transaction

i.	Name of the related party	TVS EI	ectronics Ltd
ii.	Relationship	Holdin	g Company
		31.03.2007	31.03.2006
İŃ	Nature of Transaction 1. Rent Receipt	300,000	3,226
	2. Share Application money	5,000,000	-
iv.	Outstanding as on 31/03/2007 -CR	45,01,08,494	44,99,96,667

For and on behalf of the board

As per our report of even date For **RAGHU & GOPAL** *Chartered Accountants* **A GOPAL** *Partner* Membership No. 9035

Chennai June 18, 2007 H LAKSHMANAN Director R S RAGHAVAN Director

# **TVS Electronics Limited**



Regd. Office "Jayalakshmi Estates", 29, Haddows Road, Chennai - 600 006.

# ATTENDANCE SLIP

Please hand over this attendance slip at the entrance of the meeting hall

NAME AND ADDRESS OF THE SHAREHOLDER		No. of Shares held	
		Client ID	Folio No.
		(Strike off whicheve	r is not applicable)
NAME OF THE PROXY (IN CAPITAL LET	TERS)		
12TH ANNUAL GENERAL MEETING 24th September, 2007 at 10.00 A.M.		Member	Proxy
The Music Academy	I hereby re	ecord my presence at	the Meeting
No.168. T.T.K. Road,			
Chennai - 600 014.	Sign	ature of the Member o	r Proxy

# **TVS Electronics Limited**



Regd. Office "Jayalakshmi Estates", 29, Haddows Road, Chennai - 600 006.

# **PROXY FORM**

I/We	
	being member(s) of
TVS ELECTRONICS LIMITED hereby appoint	of
or failing him/her	of
in the district of	
as my/our proxy to vote for me/us on my/our b	ehalf at the 12th Annual General Meeting of the
Company to be held on Monday, the 24th day	of September, 2007 at 10.00 A.M. and/or at any
adjournment thereof.	

Signed this......day of......2007.

Client ID	Folio No.	No. of shares

(Strike off whichever is not applicable)

Proxy Form must reach company's registered office not later than 48 hours before the commencement of the meeting

FOR OFFICE USE ONLY	
Proxy No.	Date of Receipt



Signature

Our constant commitment to quality and innovation has won us many prestigious accolades over the years. Some of them include:

- Panked as No. 2 in Asia Pacific Region Dot Matrix market

- ₱ Best DMP at VAR India StarNite Awards 2006
- PC Quest Users' Choice Award 4 years in a row
- F Goa IT Ratna Award 2006 for "Best Dot Matrix Printer"
- Most Admired Company for Dot Matrix Printers in India
- $\Psi$  Bhoomi awards 4 years in a row for DMP category
- Y No. 1 in Service Satisfaction
- Excellence in Exports 2001, 2002, 2003 (Export Promotion Council, Govt. of India)
- Manufacturer's Association of Information Technology (MAIT) recognition for Business Excellence, (Level II) 2003

























# **TVS Electronics Limited**

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